

BUSINESS ADMINISTRATION MAJOR
MANAGEMENT OPTION – Management and Organizations Track

Total Management Option Units-55
 Minimum Total Units to Graduate-124

FOUNDATIONS OF BUSINESS COURSES (12 UNITS):

Course #	Course Name	Units	Grade	Sem	Comments	Need	IP	Met
BUS 302*	Foundations of Business Environments	2						
BUS 304*	Data Analysis	4			Prerequisite for OM 302 and OM 305			
FIN 302*^	Foundations of Finance	2			FIN 302 (2) or FIN 304 (4)			
MIS 302*^	Foundations of Management Information Systems	2			MIS 302 (2) or MIS 304 (4) (Previously HTM 304)			
OM 302*^	Foundations of Operations Management	2			OM 302 (2) or OM 305 (4) (Previously HTM 302/305)			

*Prerequisite for Capstone and Senior Experience.

^Equivalent 4-unit course can be substituted for this 2-unit course with 2 units applied toward MGMT electives; however, only 4 excess units can be counted toward MGMT: Management and Organizations Track electives.

MGMT: MANAGEMENT & ORGANIZATIONS TRACK CORE COURSES (20 UNITS):

Course #	Course Name	Units	Grade	Sem	Comments	Need	IP	Met
MGMT 305*	Organizational Behavior	4						
MGMT 415	Human Resource Management	4						
MGMT 452	Leadership in Organizations	4						
MGMT 461	Management in Different Cultures	4						
MKTG 305*	Principles of Marketing	4						

*Prerequisite for Capstone and Senior Experience.

MGMT: MANAGEMENT & ORGANIZATIONS TRACK ELECTIVES (14 UNITS):

A minimum of 10 units must be selected from the list of electives below. The remaining 4 units can be an elective course from ACCT, FIN, ENTR, GBM, OM, MIS, MGMT, or MKTG or a core course from ACCT, FIN, GBM, OM, MIS, or MKTG. Students in the track cannot take ACCT 308 for credit. A maximum of 4 units may be taken outside of the College with prior approval from CoBA.

Course #	Course Name	Units	Grade	Sem	Comments	Need	IP	Met
ENTR 320	Creativity, Innovation & Entrepreneurship	4						
ENTR 421	New Venture Management	2						
GBM 425	International Business Management	4						
GBM 427	Cross Cultural Negotiating & Global Business	2						
MGMT 420	Personnel Selection & Appraisal	4						
MGMT 432	In the Executive Chair	2						
MGMT 445	Career Development	2						
MGMT 465	Developing Management Skills	4						
MGMT 481-5	Special Topics in Management	1-4						
MGMT 498	Independent Study in Management	1-4						

Check course descriptions in General Catalog for prerequisites.

CAPSTONE (4 UNITS):

Course #	Course Name	Units	Grade	Sem	Comments	Need	IP	Met
BUS 444	Strategic Management	4			To be taken prior to Senior Experience.			

SENIOR EXPERIENCE (5 UNITS):

(BUS 492 & BUS 493 is a two-course sequence taken in the same semester.)

Course #	Course Name	Units	Grade	Sem	Comments	Need	IP	Met
BUS 492	Problem Assessment and Critical Thinking	1			1 st part of Senior Experience			
BUS 493	Problem Analysis and Implementation	4			2 nd part of Senior Experience			

The Management and Organizations Track is designed to help students become effective leaders and managers in any organizational context. Courses in the track relate specifically to developing leadership and management competencies, understanding essential human resource practices, as well as building effective teams and cultures. Required and elective courses also allow students to be exposed to business and cross-cultural issues that are common in the global business environment. Most courses focus on both theory and application of management and organizational principles. The courses draw on many facets of the social and behavioral sciences to guide students in their intellectual development. Common themes are the use of people skills, the ability to analyze complex situations, and make effective decisions to achieve success in today's competitive environment.