

MARKETING MINOR

- This worksheet is intended for supplemental use only. The University will use your Academic Requirements Report (ARR) to track your graduation requirements, including those for your major. Please continue to check your ARR for accuracy.
- If your ARR requires a correction, please submit an [ARR Correction Form](#).
- Your [Degree Planner](#) (in mycsusm.edu) will display the following requirements in the University’s recommended sequence.
- All courses used for the minor must be completed with a grade of C (2.0) or higher.

REQUIRED COURSEWORK (17 UNITS)

✓	Course	Units
<input type="checkbox"/>	BUS 204: Business Statistics (*sophomore standing)	3
<input type="checkbox"/>	MKTG 302: Foundations of Marketing (*ACCT 201, 202; ECON 201, 202; MATH 160)	2
<input type="checkbox"/>	MKTG 442: Marketing Research (*BUS 202 or 304; ^MKTG 302 or 305)	4
<input type="checkbox"/>	MKTG 445: Consumer Behavior (^MKTG 302 or 305)	4
<input type="checkbox"/>	MKTG 448: Global and Cross Cultural Marketing (*MKTG 302 or 305)	4

ELECTIVE COURSEWORK (6 UNITS)

Select 6 units from the following:

- ENTR 420: New Venture Marketing (2) (*MKTG 302 or 305)
- MKTG 310: Personal Branding
- MKTG 315: Services Marketing (2) (*MKTG 302 or 305)
- MKTG 340: Introduction to Sales (4) (*MKTG 302 or 305)
- MKTG 433: Marketing Communication (4) (*MKTG 302)
- MKTG 446: Sales Management (2) (*MKTG 302 or 305)
- MKTG 452: Sports Marketing and Sponsorship (4) (*MKTG 302 or 305)
- MKTG 454: Using Social Media for Marketing (4) (*MKTG 302 or 305)
- MKTG 481-484: Selected Topics in Marketing (1-4) (*prerequisites vary)
- MKTG 485: Selected Topics in Marketing with Lab (4) (*prerequisites vary)
- MKTG 498A-D: Independent Study in Marketing (1-4) (*instructor consent)

✓	Course	Units
<input type="checkbox"/>		
<input type="checkbox"/>		
<input type="checkbox"/>		
<input type="checkbox"/>		

*prerequisite; ^pre-/corequisite