



ASI Internal Operations Committee 26 - 06

Friday, April 17th, 2026 | 2:30-4:00pm

Location: USU 2310

Posted: Tuesday, April 14th, 2026

2025/2026 IO Committee

Voting Members

Anahi Martinez Perez
Chair & Vice President of Finance
& Operations

Elaine Pollard
President & CEO
Vice Chair

Itsarely Palma Castillo
CoBA Representative

Joel Carillo
CoBA Representative

Bailey Salazar
CEHHS Representative

Morgan Harris
CSTEM Representative

Anthony Luna
Student At Large Representative

Gabriel Bello
Student At Large Representative

Elijah Encinias
Student At Large Representative

Advisors

Annie Macias
ASI Executive Director

Talisha St. John
ASI Business Operations Analyst

Deborah Davis
Director of Auxiliary Financial
Services

ITEM	SUBJECT	PRESENTER
01	Call to Order At the Will of the Chair, the meeting was called to order at 2:32pm	Anahi Martinez Perez Chair & Vice President of Finance & Operations
02	Roll Call Present: Anahi, Annie, Talisha, Helen, Elijah, Bailey, Morgan, Joel Absent: Deborah, Gabriel, Itsarely Tardy: Anthony (3:15pm)	Anahi Martinez Perez Chair & Vice President of Finance & Operations
03	Recognition of Guests See attached for sign-in sheet	Anahi Martinez Perez Chair & Vice President of Finance & Operations
04 Action	Approval of Agenda Chair Edits: 08 fiscal impact from none to \$14,400 Helen to replace Deborah's name Will of the Chair, consent vote None Opposed Motion Carries	Anahi Martinez Perez Chair & Vice President of Finance & Operations
05 Action	Approval of Minutes No edits Will of the Chair, consent vote None Opposed Motion Carries	Anahi Martinez Perez Chair & Vice President of Finance & Operations
06 Information	Open Forum* None	Anahi Martinez Perez Chair & Vice President of Finance & Operations
07 Presentation	Review of MCT Social Media Phone Line Description: Purpose of the Social Media Phone requested by the Board of Directors. Fiscal Impact: None Please review document attached	Jay Alejandro Media & Communications Specialist Jordan Lanter Multi-Media Specialist Trent Borger



	Anahi provided background information from the last Board of Directors meeting that had questions regarding allocation of funds for MCT phone line Jay provided context for the MCT phone and shared potential benefits as well as clarifying points from the previous Board of Directors meeting Jordan provided additional context for internal operations that would benefit from the phone including eliminating cellphone reimbursement forms, password sharing, etc. Trent explained the MCT budget and clarified the amount asked for Joel – Is there a plan for checking out and keeping track of the phone? Jordan – There is no written policy yet; the phone would live in Trent’s locked office when not in use; Phone use would be determined by event coverage and a check-in/out form Trent – MCT already operates with gear storage and checking in and out items dependent on need and event staffing Elijah – What is the line item on the budget for? Trent – Service on the phone for the year; it is campus policy for phones purchased to have service; it will be less money monthly for the service on the phone compared to the current cellphone reimbursement Elijah – What is preventing MCT from using professional cameras over phones? Jordan – The intention for the phone is for snappy, quick media for social trends to expedite time spent on items Joel – Could be a worthy investment to ensure media safety and risk of brand image Annie – It would also mitigate personal device risk Elijah – Would this mean MCT students would no longer use their personal phones altogether? Jordan – Yes, ideally students would only use the phone provided	Media & Communications Coordinator
08 Presentation	Review of BOD Compensation Description: Review of the Board of Directors per semester compensation amount, requested by the Board of Directors. Fiscal Impact: ~~None~~ \$14,400 Please see attached for document reviewed Anahi provided context from previous Board of Directors meeting where members requested the budget return to IO to review a potential increase in Board member compensation	Illeana Carmona Chavez Chair & Chief of Staff Anahi Martinez Perez Chair & Vice President of Finance & Operations



09 Action	Approval of ASI Budget for Fiscal Year 26/27 Description: Review of proposed ASI 26/27 Budget including operations, salaries and programming. Fiscal Impact: \$2,200,000 See attached for document reviewed Joel motioned to approve the budget with the MCT social media phone line 2 nd – Morgan Elijah – no Everyone else – yes Motion Carries Bailey motioned to approve the budget with the increase in BOD compensation 2 nd – Joel None Opposed No Abstentions Motion Carries Bailey motioned to approve whole budget 2 nd – Morgan None Opposed No Abstentions Motion Carries	Anahi Martinez Perez Chair & Vice President of Finance & Operations
08 Information	Announcements Anahi – ASI Volunteer celebration is on May 7 th from 12-1pm Joel – CoBA reps are running a survey for CoBA students starting on Monday	Anahi Martinez Perez Chair & Vice President of Finance & Operations
09 Action	Adjournment At the Will of the Chair, the committee was adjourned at 3:18pm	Anahi Martinez Perez Chair & Vice President of Finance & Operations

Public comment will be limited to a maximum of 5 minutes per guest. Chair will determine allocated amount per meeting

I, Matt Arguello, 26/27 ASI Vice President of Finance & Operations, hereby certify that the above minutes were approved by Internal Operations Committee of Associated Students, Inc., at a regularly scheduled meeting held on September 11th, 2026


Matthew Arguello (03/19/2026 13:09:18 PDT)



ASSOCIATED STUDENTS, INC.
CAL STATE SAN MARCOS

INTERNAL OPERATIONS

Visitor Sign In Sheet

Meeting Date: 4/17/26

Name

Campus Affiliation

- | | |
|--------------------|-----------------------------------|
| 1. Tineana Carmona | Chair & Chief of Staff |
| 2. Cameron Munn | VP of Student & Uni. Affairs |
| 3. Jordan Lanter | Multi-Media Specialist |
| 4. Jay Alejandro | Media & Communications Specialist |
| 5. Trent Berger | ASU MCT Coordinator |
| 6. Miguel Martinez | ASI DEI Rep |
| 7. Sophia Miller | ASI CEHHS Rep |
| 8. | |
| 9. | |
| 10. | |
| 11. | |
| 12. | |
| 13. | |
| 14. | |
| 15. | |
| 16. | |
| 17. | |
| 18. | |
| 19. | |
| 20. | |

ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY SAN MARCOS

333 S. Twin Oaks Valley Road, USU 3700, San Marcos, CA, 92096

asi@csusm.edu | www.csusm.edu/asi | Phone: 760.750.4990 | Fax: 760.750.3149

Round up numbers
Update Timeline
Update Principle Date
Follow on email Headcount (to Randy and Matias)
ASK IO About Salaries
Explain the .50 cent 2026 January
Execs hourly .50 cent increase
4472 hours 23/24, 3303 24/25 4900 if no one calls sick
ASI Budget speaker- to IO 2-5 MINUTES

Grants/ Fundraising					
Giving Day Funds for SEF (Foundation)	#REF!	#REF!	#REF!	#REF!	
Giving Day Funds for ASI Cougar Pantry (Foundation)	#REF!	#REF!	#REF!	#REF!	
TOTAL	#REF!	#REF!	#REF!	#REF!	

Projects and Programs Support: Designated by The ASB Board of Directors						
Reserved for Wellness and Recreation Facility	\$	-	\$	-	\$	-
Reserved for Student Emergency Fund	\$	-	\$	-	\$	-
Reserved for Program Support	\$	-	\$	-	\$	-
Reserved for ASB Cougar Pantry Related Grants	\$	-	\$	-	\$	-
Reserved for ASB Cougar Pantry Additional Support	\$	13,662	\$	-	\$	-
Reserved for ASB Leadership Funding	\$	-	\$	-	\$	-
Reserved for ASB 30 Year Timeline Project	\$	-	\$	-	\$	-
Future Fees Campaign	\$	-	\$	-	\$	-
Reserved for General Programs and Services Support	\$	286,783	\$	-	\$	476,894
Reserved for Future Inflation Gap/ Economic Uncertainty	\$	-	\$	-	\$	836,595
TOTAL	\$	300,445	\$	-	\$	1,313,489

Note: Staff salaries were taken out of each entity in the breakdown for transparency on student programs. Note: Please find student salaries under each corresponded entity.

ASU Board of Directors - Dept. ID: 2102							
Account #	Class Code	Description	24/25 Approved Budget	24/25 Actuals (As of		25/26 Actuals	26/27 Proposed
			with Reserve Amendments	Dec 31, 2024)	25/26 Proposed		
606001		Travel	\$ 7,000	\$ 9,158	\$ 7,000	\$ 3,440	
609008		Scholarship	\$ 12,000	\$ 10,758	\$ 12,000	\$ 5,978	
606042		Student Activities	\$ 25,000	\$ 23,004	\$ 25,000	\$ 14,515	
606042	10216	Veteran's Representative	\$ 1,500	\$ 163	\$ 1,500	\$ 1,069	
606042	10217	Sustainability Representative	\$ 1,500	\$ 1,272	\$ 1,500	\$ 341	
606042	10218	Diversity Equity & Inclusion Representatives	\$ 1,500	\$ 1,148	\$ 1,500	\$ 533	
606042	10220	CTSEA Representatives	\$ 1,000	\$ 656	\$ 1,000	\$ 488	
606042	10221	COBA Representatives	\$ 1,000	\$ 928	\$ 1,000	\$ 706	
606042	10222	CEHHS Representatives	\$ 1,000	\$ 829	\$ 1,000	\$ 615	
606042	10223	CHABSS Representatives	\$ 1,000	\$ 460	\$ 1,000	\$ 844	
606042	10224	ASU General Elections	\$ 2,500	\$ 2,346	\$ 4,500	\$ 1,165	
		TOTAL	\$50,000	\$9,322	\$7,000	\$2,941	

ASI Campus Activities Board-Dept. ID: 1107							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amendments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	\$ 93,162	\$ 77,813	\$ 91,895	\$ 37,315	
613808	16804	Benefits-SA Fall/Spring 2.2%	\$ 2,885	\$ 2,407	\$ 2,744	\$ -	
		Benefits-SA Summer 9.3%	\$ -	\$ 1,288	\$ -	\$ -	
606001		Travel	\$ 1,000	\$ 2,770	\$ 1,000	\$ 94	
606842		Student Activities	\$ 9,000	\$ 6,540	\$ 9,000	\$ 10,171	
606842	10701	Novelty and Variety	\$ 25,000	\$ 22,604	\$ 30,000	\$ 20,098	
606842	10704	Civil Engagement	\$ 12,500	\$ 11,937	\$ 9,000	\$ 4,867	
606842	10705	Tenmcula Events & Programs	\$ 7,500	\$ 5,739	\$ 7,000	\$ 4,069	
0		Storage Container	\$ -	\$ -	\$ -	\$ -	
		Additional Account Totals	\$ -	\$ -	\$ -	\$ -	
606842	10707	Courage Pride & Traditions	\$ 42,000	\$ 40,279	\$ 42,000	\$ 25,215	
606001	10711	Alternative Spring Break	\$ 85,000	\$ 4,992	\$ 35,000	\$ 8,014	
		TOTAL	\$ 228,047	\$ 175,729	\$ 226,639	\$ 109,843	

ASI Media & Communications Team Dept. ID: 2108							
Account #	Class Code	Description	24/25 Approved Budget				
			with Reserve Amendments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	\$ 69,285	\$ 50,585	\$ 79,478	\$ 21,344	
613808	16804	Benefits-SA Fall Spring 4%	\$ 2,186	\$ 3,934	\$ 2,157	\$	
IREFI	IREFI	Benefits-SA Spring 23%		IREFI	IREFI	IREFI	
606001		Travel	\$ 8,500	\$ 4,314	\$ 9,000	\$ 5,020	
660842		Student Activities	\$ 2,000	\$ 430	\$ 1,500	\$ 687	
660842	10801	Cowgar Drive Swing	\$ 2,000	\$ 4,669	\$ 7,000	\$ 3,026	
660842	10802	ASI Branded Operational Supplies	\$ 5,000	\$ 4,831	\$ 5,000	\$ 4,564	
660842		MCT Equipment	\$ 6,750	\$ 4,178	\$ 9,000	\$ 2,451	
660842	10805	Outreach & Volunteer Programs	\$ 750	\$ 387	\$ 750	\$ 385	
TOTAL				IREFI	IREFI	IREFI	

ASI General Student Programs- Dept. ID: 2110							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
6113808	16804	Salaries- Student Assistants	\$ 34,365	\$ 21,351	\$ 24,639	\$ 10,578	
6113808	16804	Benefits- SA Fall/ Spring / Winter 4% & Summer 12%	\$ 991	\$ 1,946	\$ 238	\$ -	

660842		Student Activities	\$ 700	\$ 947	\$ 700	\$ 942	
660842	11001	ASI Retreats	\$ 20,000	\$ 15,180	\$ 20,000	\$ 12,179	
660842		Volunteer Support	\$ 1,000	\$ -	\$ 1,000	\$ -	
660842	10706	TLAN	\$ 5,000	\$ 5,028	\$ 5,000	\$ -	
660842		Uniforms	\$ 2,000	\$ -	\$ 5,000	\$ -	
660842	11007	Sustainability Projects Fund	\$ 10,000	\$ 3,169	\$ 10,000	\$ 4,519	
660842	11008	ITSU Art	\$ 1,500	\$ 1,127	\$ 1,500	\$ -	
660835		Office Equipment / Computers	\$ 38,725	\$ 14,404	\$ 33,725	\$ 16,432	
616003		Basecamp Charge	\$ -	\$ -	\$ 1,615	\$ 3,229	
613001		Conference Room Wall	\$ 15,000	\$ 14,508	\$ -	\$ 20,000	
TOTAL			\$ 129,381	\$ 77,661	\$ 113,417	\$ 67,278	

Breakdown of Funds Allocated From Reserves							
#REF1	#REF1	Sustainability Projects Fund	#REF1	#REF1	#REF1	#REF1	
#REF1		Future Free Campaign	#REF1	#REF1	#REF1	#REF1	
#REF1		ITS Charges Associated with Refresh	#REF1	#REF1	#REF1	#REF1	
TOTAL			#REF1	#REF1	#REF1	#REF1	

ASI VPFO- Dept. ID: 2111							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	\$ 17,385	\$ 12,782	\$ 17,843	\$ 8,256	
613808	16804	Benefits- SA Fall/ Spring 2.2%	\$ 345	\$ 270	\$ 309	\$ -	
613808	16804	Benefits- SA Summer 9.3%	\$ 301	\$ -	\$ 354	\$ -	
606001		Travel	\$ 1,000	\$ 783	\$ 1,000	\$ -	
660842	11103	Student Emergency Fund	\$ 30,000	\$ 95,000	\$ 60,000	\$ 34,300	
660842	11104	ASI Leadership Fund	\$ 15,000	\$ 23,533	\$ 42,000	\$ 8,407	
TOTAL			\$ 84,031	\$ 133,268	\$ 121,505	\$ 50,963	

Breakdown of Funds Allocated From Reserves							
#REF1	#REF1	Student Emergency Fund	#REF1	#REF1	#REF1	#REF1	
#REF1	#REF1	ASI Leadership Fund	#REF1	#REF1	#REF1	#REF1	
TOTAL			#REF1	#REF1	#REF1	#REF1	

Breakdown of Funds From Fundraising/Grants							
#REF1	#REF1	Student Emergency Fund (Foundation Fund 96014) (Project 86578)	#REF1	#REF1	#REF1	#REF1	
TOTAL			#REF1	#REF1	#REF1	#REF1	

ASI University Cost Recovery- Dept. ID: 2121							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613814		University Indirect Cost Recovery	\$ 45,617	\$ 45,617	\$ 42,734	\$ 42,734	
613814		Business & Financial Services MOU	\$ 129,031	\$ 129,031	\$ 168,007	\$ 168,007	
TOTAL			\$ 174,648	\$ 174,648	\$ 210,741		

Note: Assumes 3% increase indirect cost recovery.

ASI VPSUA- Dept. ID: 2118							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	\$ 17,385	\$ 15,058	\$ 17,843	\$ 10,696	
613808	16804	Benefits- SA Fall/ Spring 2.2%	\$ 301	\$ -	\$ 354	\$ -	
613808	16804	Benefits- SA Summer 9.3%	\$ 345	\$ -	\$ 309	\$ -	
606001		Travel	\$ 7,000	\$ 5,606	\$ 7,000	\$ 2,700	
#REF1		Student Activities	#REF1	#REF1	#REF1	#REF1	
660842	11801	Lobby Corp	\$ 1,000	\$ 855	\$ 1,000	\$ 506	
TOTAL			#REF1	#REF1	#REF1	#REF1	

Note: Student Activities is moving under CAB Civic Engagement line.

ASI Chair & Chief of Staff- Dept. ID: 2124							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	\$ 17,385	\$ 16,582	\$ 17,843	\$ 7,949	
613808	16804	Benefits- SA Fall/ Spring 2.2%	\$ 345	\$ 323	\$ 309	\$ -	
613808	16804	Benefits- SA Summer 9.3%	\$ 301	\$ -	\$ 354	\$ -	
606001		Travel	\$ 2,000	\$ -	\$ 1,000	\$ 417	
660842		Student Activities	\$ 1,000	\$ 1,655	\$ 1,000	\$ 417	
TOTAL			\$ 21,031	\$ 18,561	\$ 20,505	\$ 8,783	

ASI Cougar Pantry- Dept. ID: 2125							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	\$ 114,539	\$ 70,592	\$ 97,010	\$ -	
613808	16804	Benefits- SA Fall/ Spring / Winter 4% & Summer 12%	\$ 2,887	\$ 2,786	\$ 2,066	\$ -	
660842		Student Activities	\$ 7,000	\$ 41,793	\$ 5,000	\$ 1,855	
660842	12502	Food	\$ 20,776	\$ 40,486	\$ 60,000	\$ 28,828	
660842	12501	Operatos	\$ 10,000	\$ 18,245	\$ 18,000	\$ 8,905	
660842	12503	Programming	\$ 26,000	\$ 6,699	\$ 18,000	\$ 8,324	
660842		Travel	\$ 2,000	\$ 1,033	\$ 2,000	\$ 1,043	
660842		Van	\$ 4,000	\$ (2,030)	\$ 4,000	\$ 1,589	
TOTAL			\$ 187,202	\$ 179,605	\$ 206,076	\$ 50,544	

Breakdown of Prior Year Grants							
#REF1	660003	SDFB Refrigerators	\$ -	\$ 16,000	\$ -	\$ -	
#REF1	615801	S8B5- Pantry Expansion	\$ -	\$ 58,010	\$ -	\$ -	
#REF1	613808	Giving Day (Foundation Project 86731)	\$ -	\$ 3,000	\$ -	\$ -	
#REF1	660818	AB- RS- Cal Fresh	\$ -	\$ 6,500	\$ -	\$ -	
#REF1	CP Driver	AB- 74	\$ -	\$ 6,500	\$ -	\$ -	
0	0	San Diego Foundation Grant	\$ -	\$ 9,000	\$ -	\$ -	
0	0	IRA	\$ -	\$ 990	\$ -	\$ -	
0	0	Feeding San Diego (FSD-SZ3)	\$ -	\$ -	\$ -	\$ -	
TOTAL			\$ -	\$ 100,000	\$ -	\$ -	

Breakdown of Funds Allocated From Reserves							
0	0	Three Additional Student Assistants	\$ -	\$ -	\$ -	\$ -	
0	0	Food	\$ -	\$ -	\$ -	\$ -	
0	0	Operations	\$ -	\$ -	\$ -	\$ -	
0	0	Programming	\$ -	\$ -	\$ -	\$ -	
0	0	Van	\$ -	\$ -	\$ -	\$ -	
0	0	Hygiene Supplies	\$ -	\$ -	\$ -	\$ -	
0	0	Monthly Basic Needs Opportunities	\$ -	\$ -	\$ -	\$ -	
TOTAL			\$ -	\$ -	\$ -	\$ -	

ASI Festival 78- Dept. ID: 2126							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
660842	12601	Volunteers	\$ 3,000	\$ 1,914	\$ 5,000	\$ -	
660842	12602	Marketing	\$ 2,000	\$ 971	\$ 1,000	\$ 555	
660842	12603	Promotions	\$ 6,000	\$ 1,522	\$ 6,000	\$ -	
660842	12604	Production	\$ 90,000	\$ 107,171	\$ 100,000	\$ 557	
660842	12605	Artist(s)/ Hospitality	\$ 140,000	\$ 131,849	\$ 145,000	\$ 4,056	
660842	12606	Activities/ Entertainment	\$ 12,000	\$ 5,233	\$ 18,000	\$ 3,499	
660842	12607	Decor	\$ 500	\$ 273	\$ 500	\$ -	
660842		Art	\$ 600	\$ -	\$ 300	\$ -	
		Ticket Sales	#REF1	#REF1	#REF1	#REF1	
TOTAL			#REF1	#REF1	#REF1	#REF1	

Breakdown of Funds Allocated From Reserves							
660842	12602	Marketing	#REF1	#REF1	#REF1	#REF1	
660842	12603	Promotions	#REF1	#REF1	#REF1	#REF1	
660842	12604	Production	#REF1	#REF1	#REF1	#REF1	
660842	12605	Artist(s)/ Hospitality	#REF1	#REF1	#REF1	#REF1	
660842	12606	Activities/ Entertainment	#REF1	#REF1	#REF1	#REF1	
660842	12607	Decor	#REF1	#REF1	#REF1	#REF1	
TOTAL			#REF1	#REF1	#REF1	#REF1	

ASSOCIATED STUDENTS INC. of CSUSM
ASI Budget Summary

ASI Budget Summary						
		24/25 Approved Budget with Reserve Amedments	24/25 Projected Actuals	25/26 Approved	25/26 Actuals	26/27 Proposed
Revenue						
Fall Headcount		14,403	14,655.00	14,655	15,441	15,441
Spring Headcount		13,746	13,432.00	13,432	14,159	14,159
Fee per Semester		\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00
Fall Student Fee Revenue		\$ 1,080,225	\$ 1,151,002	\$ 1,099,125	\$ 1,201,784	\$ 1,158,075
Spring Student Fee Revenue		\$ 1,030,950	\$ 1,053,846	\$ 1,007,400	\$ 539,799	\$ 1,061,925
Total Fee Revenue		\$ 2,111,175	\$ 2,204,848	\$ 2,106,525	\$ 1,741,583	\$ 2,220,000
Other Revenue Sources						
Interest from Investments		\$ -	\$ 101,538	\$ -	\$ 103,407	\$ 80,000
Student Emergency Fund Donations		\$ 76,636	\$ 8,562	\$ -	\$ 14,070	\$ -
ASI Cougar Pantry Donations		\$ 46,126	\$ 33,695	\$ -	\$ -	\$ -
Other revenue: reinstitution, Alternative Spring Break		\$ -	\$ 6,814	\$ -	\$ -	\$ -
Festival 78 Ticket Sales		\$ 13,000	\$ 24,273	\$ 24,273	\$ -	\$ 24,273
Total Other Revenue Sources		\$ 135,762	\$ 174,882	\$ 24,273	\$ 117,477	\$ 104,273
REVENUE TOTAL		\$ 2,246,937	\$ 2,379,730	\$ 2,130,798	\$ 1,859,060	\$ 2,324,273

Expenses						
2101	Operations	\$ 531,482	\$ 369,575	\$ 565,957	\$ 284,271	\$ 572,425
2102	Board of Directors	\$ 148,011	\$ 209,216	\$ 150,011	\$ 93,793	\$ 151,558
2103	ASI President	\$ 23,480	\$ 24,201	\$ 26,954	\$ 16,889	\$ 24,954
2107	Campus Activities Board	\$ 325,098	\$ 348,071	\$ 323,690	\$ 174,555	\$ 356,308
2108	Media and Communications/ Marketing	\$ 230,273	\$ 260,075	\$ 242,687	\$ 112,980	\$ 226,862
2110	General Student Programs	\$ 334,439	\$ 247,904	\$ 328,141	\$ 168,163	\$ 292,288
2111	ASI Vice President of Finance & Operations	\$ 84,031	\$ 136,468	\$ 121,505	\$ 50,963	\$ 128,305
2118	ASI Vice President of Student & University Affairs	\$ 26,031	\$ 21,519	\$ 26,505	\$ 13,901	\$ 26,505
2121	University Cost Recovery	\$ 174,648	\$ 174,648	\$ 210,741	\$ 210,741	\$ 215,634
2124	ASI Chair & Chief of Staff	\$ 21,031	\$ 19,034	\$ 20,505	\$ 8,366	\$ 20,505
2125	ASI Cougar Pantry	\$ 394,097	\$ 377,762	\$ 315,196	\$ 163,194	\$ 366,593
2126	Festival 78	\$ 241,100	\$ 249,049	\$ 275,800	\$ 8,667	\$ 274,800
EXPENSES TOTAL		\$ 2,533,720	\$ 2,437,523	\$ 2,607,692	\$ 1,306,483	\$ 2,656,737
NET INCOME/ (LOSS)		\$ (286,783)	\$ (57,793)	\$ (476,894)	\$ 552,577	\$ (332,464)

Reserve Allocations						
Board designated funds to support programs and services		\$ 300,445	\$ -	\$ 476,894	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -
Revenue + Reserve Allocation TOTAL		\$ -	\$ -	\$ -	\$ -	\$ -

ASI Reserves						
		24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
Projected Beginning Fund Balance		\$ 3,185,583	\$ 3,208,669	\$ 3,208,669	\$ 3,208,669	\$ 2,898,800
Add/Deduct: Adjusted Net Income/ (Loss)		\$ (286,783)	\$ (57,793)	\$ (476,894)	\$ -	\$ -
Deduct: Projects and Programs Designated by BOD/Support with Reserves		\$ -	\$ -	\$ -	\$ -	\$ 336,404
PROJECTED ENDING BALANCE		\$ 2,898,800	\$ -	\$ 2,731,775	\$ -	\$ 2,562,396

Statement of Reserve Allocation: Designated by ASI Corporate Policy						
Working Capital & Current Operations		\$ 1,443,488	\$ -	\$ 1,442,735	\$ -	\$ 1,443,488
Capital Equipment & Acquisition		\$ 78,063	\$ -	\$ 93,539	\$ -	\$ 78,063
Planned Future Growth		\$ 288,698	\$ -	\$ 324,626	\$ -	\$ 288,698
TOTAL		\$ 1,810,249	\$ -	\$ 1,860,900	\$ -	\$ 1,810,249

Projects and Programs Support: Designated by The ASI Board of Directors					
Reserved for Wellness and Recreation Facility	\$ -	\$ -	\$ -	\$ -	\$ -
Reserved for Student Emergency Fund	\$ -	\$ -	\$ -	\$ -	\$ -
Reserved for Program Support	\$ -	\$ -	\$ -	\$ -	\$ -
Reserved for ASI Cougar Pantry Related Grants	\$ -	\$ -	\$ -	\$ -	\$ -
Reserved for ASI Cougar Pantry Additional Support	\$ 13,662	\$ -	\$ -	\$ -	\$ -
Reserved for ASI Leadership Funding	\$ -	\$ -	\$ -	\$ -	\$ -
Reserved for ASI 30 Year Timeline Project	\$ -	\$ -	\$ -	\$ -	\$ -
Future Fees Campaign	\$ -	\$ -	\$ -	\$ -	\$ -
Reserved for General Programs and Services Support	\$ 286,783	\$ -	\$ 476,894	\$ -	\$ -
Reserved for Future Inflation Gap/ Economic Uncertainty	\$ -	\$ -	\$ 836,993	\$ -	\$ -
TOTAL	\$ 300,445	\$ -	\$ 1,313,887	\$ -	\$ -

This section is for:
Expenses- Professional Staff Salaries and Benefits

Ashley L Notes: I found it a lot easier to copy and paste the updated chart from "Budget File for IO/BOD

" into a word document and downloaded as a PDF (then just add all 3 budget sections together on adob

ie)

ASI Operations- Dept. ID: 2101							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808		Increase Adjustments (GSI)	\$ 51,078	\$ 5,524	\$ 47,555	\$ -	\$ 52,148
660858		Corp Education Benefits	\$ 3,200	\$ 696	\$ 3,200	\$ -	\$ 3,200
660858		Professional Development	\$ 6,600	\$ 2,506	\$ 6,600	\$ 1,899	\$ 6,600
606001		Statewide Travel	\$ 8,000	\$ 7,169	\$ 8,000	\$ 6,170	\$ 8,000
604001		Telecommunications/ Phones	\$ 7,000	\$ 5,335	\$ 7,000	\$ 1,549	\$ 7,000
613810		Auditing Expenses	\$ 28,300	\$ 29,335	\$ 28,300	\$ 13,415	\$ 29,149
660001		Postage/ Mail	\$ 200	\$ 220	\$ 200	\$ 74	\$ 300
660003		Office Supplies	\$ 8,000	\$ 3,620	\$ 8,000	\$ 2,986	\$ 5,000
660010		Insurance/ CSURMA	\$ 10,997	\$ 11,638	\$ 12,171	\$ 18,232	\$ 13,534
660010		Dividend	\$ -	\$ -	\$ -	\$ -	\$ -
660835		Signa- Copier Lease	\$ 1,500	\$ 773	\$ 2,000	\$ 1,655	\$ 2,000
		MISC Fees	\$ -	\$ 106,372	\$ -	\$ -	\$ -
660842	12512	Golf Cart	\$ 2,900	\$ 2,972	\$ 2,900	\$ 1,069	\$ 3,000
660805		Membership Dues	\$ 2,000	\$ -	\$ 2,000	\$ -	\$ 2,000
613807		Legal	\$ 500	\$ 743	\$ 1,000	\$ 7,642	\$ 1,000
660848		Taxes and fillings	\$ -	\$ 200	\$ 200	\$ -	\$ 200
660851		Bank Charges	\$ 500	\$ 328	\$ 500	\$ 1,036	\$ 1,500
TOTAL			\$ 130,775	\$ 177,430	\$ 129,626	\$ 55,726	\$ 134,631

ASI Board of Directors- Dept. ID: 2102							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals (As of Dec 31, 2024)	25/26 Proposed	25/26 Actuals	26/27 Proposed
606001		Travel	\$ 7,000	\$ 9,158	\$ 7,000	\$ 3,440	\$ 5,000
609008		Scholarship	\$ 12,000	\$ 10,758	\$ 12,000	\$ 5,978	\$ 14,400
660842		Student Activities	\$ 25,000	\$ 22,304	\$ 25,000	\$ 14,515	\$ 32,000
660842	10216	Veteran's Representative	\$ 1,500	\$ 163	\$ 1,500	\$ 1,069	\$ -
660842	10217	Sustainability Representative	\$ 1,500	\$ 1,272	\$ 1,500	\$ 341	\$ -
660842	10218	Diversity Equity & Inclusion Representatives	\$ 1,500	\$ 1,148	\$ 1,500	\$ 533	\$ -
660842	10220	CSTEM Representatives	\$ 1,000	\$ 656	\$ 1,000	\$ 148	\$ -
660842	10221	CoBA Representatives	\$ 1,000	\$ 928	\$ 1,000	\$ 706	\$ -
660842	10222	CEHHS Representatives	\$ 1,000	\$ 829	\$ 1,000	\$ 615	\$ -
660842	10223	CHABSS Representatives	\$ 1,000	\$ 160	\$ 1,000	\$ 844	\$ -
660842	10224	ASI General Elections	\$ 2,500	\$ 2,346	\$ 4,500	\$ 1,165	\$ 3,500
		Misc Expenses	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL			\$ 55,000	\$ 49,722	\$ 57,000	\$ 29,354	\$ 54,900

ASI President- Dept. ID: 2103							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals (As of Dec 31, 2024)	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	\$ 18,300	\$ 19,378	\$ 18,758	\$ 11,551	\$ 18,758
613808	16804	Benefits- SA Fall/ Spring 2.2%	\$ 680	\$ -	\$ 696	\$ 393	\$ 325
613808		Benefits- SA Summer 9.3%	\$ -	\$ -	\$ -	\$ -	\$ 372
606001		Travel	\$ 3,500	\$ 4,371	\$ 6,500	\$ 4,570	\$ 4,500
660842		Student Activities	\$ 1,000	\$ 453	\$ 1,000	\$ 375	\$ 1,000
TOTAL			\$ 23,480	\$ 24,201	\$ 26,954	\$ 16,889	\$ 24,954

ASI Campus Activities Board- Dept. ID: 2107							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	\$ 93,162	\$ 77,813	\$ 91,895	\$ 37,315	\$ 106,140
613808	16804	Benefits- SA Fall/ Spring 2.2%/Summer 9.3%	\$ 2,885	\$ 2,407	\$ 2,744	\$ -	\$ 3,264
		Misc Expenses	\$ -	\$ 1,288	\$ -	\$ -	\$ -
606001		Travel	\$ 1,000	\$ 2,770	\$ 1,000	\$ 94	\$ 2,000
660842		Student Activities	\$ 9,000	\$ 6,540	\$ 9,000	\$ 10,171	\$ 9,000
660842	10701	Novelty and Variety	\$ 25,000	\$ 22,604	\$ 30,000	\$ 20,098	\$ 30,000

660842	10704	Civic Engagement	\$ 12,500	\$ 11,297	\$ 8,000	\$ 4,867	\$ 8,000
660842	10705	Temecula Events & Programs	\$ 7,500	\$ 5,739	\$ 7,000	\$ 4,069	\$ 14,000
660842	10707	Cougar Pride & Traditions	\$ 42,000	\$ 40,279	\$ 42,000	\$ 25,215	\$ 42,000
606001	10711	Alternative Spring Break	\$ 35,000	\$ 4,992	\$ 35,000	\$ 8,014	\$ 40,000
TOTAL			\$ 228,047	\$ 175,729	\$ 226,639	\$ 109,843	\$ 254,404

ASI Media & Communications Team- Dept. ID: 2108							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	\$ 69,285	\$ 50,585	\$ 79,478	\$ 21,344	\$ 62,587
613808	16804	Benefits - SA- Fall/Spring 2.2% & Summer 9%	\$ 2,186	\$ 3,934	\$ 2,157	\$ -	\$ 1,606
606001		Travel	\$ 8,500	\$ 4,314	\$ 9,000	\$ 5,020	\$ 9,000
660842		Student Activities	\$ 2,000	\$ 430	\$ 1,500	\$ 687	\$ 1,500
660842	10801	Cougar Pride Swag	\$ 7,000	\$ 4,669	\$ 7,000	\$ 3,026	\$ 7,000
660842	10802	ASI Branded Operational Supplies	\$ 5,000	\$ 4,831	\$ 5,000	\$ 4,564	\$ 5,000
660842	10804	MCT Equipment	\$ 6,750	\$ 4,178	\$ 9,000	\$ 2,451	\$ 6,000
660842	10805	Outreach & Volunteer Programs	\$ 750	\$ 387	\$ 750	\$ 385	\$ 750
		Social Media Phone	\$ -	\$ -	\$ -	\$ -	\$ 624
		Misc Expenses	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL			\$ 101,471	\$ 73,328	\$ 113,885	\$ 37,476	\$ 94,067

ASI General Student Programs- Dept. ID: 2110							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	\$ 34,365	\$ 21,351	\$ 34,639	\$ 10,578	\$ 26,651
613808	16804	Benefits- SA Fall/ Spring / Winter 4% & Summer 12%	\$ 991	\$ 1,946	\$ 238	\$ -	\$ 648
660842		Student Activities	\$ 700	\$ 947	\$ 700	\$ 342	\$ 1,000
660842	11001	ASI Retreats	\$ 20,000	\$ 15,180	\$ 20,000	\$ 12,179	\$ 20,000
660842		Volunteer Support	\$ 1,000	\$ -	\$ 1,000	\$ -	\$ 1,000
660842	10706	TLAN	\$ 5,000	\$ 5,028	\$ 5,000	\$ -	\$ 5,000
660842		Uniforms	\$ 2,000	\$ -	\$ 5,000	\$ -	\$ 5,000
660842	11007	Sustainability Projects Fund	\$ 10,000	\$ 3,169	\$ 10,000	\$ 4,519	\$ 5,000
660842	11008	USU Art	\$ 1,500	\$ 1,127	\$ 1,500	\$ -	\$ 750
660835		Office Equipment / Computers	\$ 38,725	\$ 14,404	\$ 33,725	\$ 16,432	\$ 10,900
616003		Basecamp Charge	\$ -	\$ -	\$ 1,615	\$ 3,229	\$ 1,615
613001		Contractual Services	\$ 15,000	\$ 14,508	\$ -	\$ 20,000	\$ -
		Misc Expenses	\$ -	\$ 125	\$ -	\$ -	\$ -
TOTAL			\$ 129,281	\$ 77,661	\$ 113,417	\$ 67,278	\$ 77,564

ASI VPFO- Dept. ID: 2111							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	\$ 17,385	\$ 12,782	\$ 17,843	\$ 8,256	\$ 17,843
613808	16804	Benefits- SA Fall/ Spring 2.2%	\$ 345	\$ 270	\$ 309	\$ -	\$ 309
613808	16804	Benefits- SA Summer 9.3%	\$ 301	\$ -	\$ 354	\$ -	\$ 354
606001		Travel	\$ 1,000	\$ 783	\$ 1,000	\$ -	\$ 1,000
660842	11103	Student Emergency Fund	\$ 30,000	\$ 95,900	\$ 60,000	\$ 34,300	\$ 45,000
660842	11104	ASI Leadership Fund	\$ 35,000	\$ 23,533	\$ 42,000	\$ 8,407	\$ 30,000
660842		ASI Parking Fund	\$ -	\$ -	\$ -	\$ -	\$ 33,800
		MISC Expenses	\$ -	\$ 3,200	\$ -	\$ -	\$ -
TOTAL			\$ 84,031	\$ 133,268	\$ 121,505	\$ 50,963	\$ 128,305

ASI University Cost Recovery- Dept. ID: 2121							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613814		University Indirect Cost Recovery	\$ 45,617	\$ 45,617	\$ 42,734	\$ 42,734	\$ 42,587
613814		Business & Financial Services MOU	\$ 129,031	\$ 129,031	\$ 168,007	\$ 168,007	\$ 173,047
TOTAL			\$ 174,648	\$ 174,648	\$ 210,741	\$ 210,741	\$ 215,634

ASI VPSUA- Dept. ID: 2118							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	\$ 17,385	\$ 15,058	\$ 17,843	\$ 10,696	\$ 17,843
613808	16804	Benefits- SA Fall/ Spring 2.2%	\$ 301	\$ -	\$ 354	\$ -	\$ 309
613808	16804	Benefits- SA Summer 9.3%	\$ 345	\$ -	\$ 309	\$ -	\$ 354
606001		Travel	\$ 7,000	\$ 5,606	\$ 7,000	\$ 2,700	\$ 7,000
660842	11801	Lobby Corp	\$ 1,000	\$ 855	\$ 1,000	\$ 506	\$ 1,000
TOTAL			\$ 26,031	\$ 21,519	\$ 26,505	\$ 13,901	\$ 26,505

ASI Chair & Chief of Staff- Dept. ID: 2124							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	\$ 17,385	\$ 16,582	\$ 17,843	\$ 7,949	\$ 17,843
613808	16804	Benefits- SA Fall/ Spring 2.2%	\$ 345	\$ 323	\$ 309	\$ -	\$ 354
66042		Benefits- SA Summer 9.3%	\$ 301	\$ -	\$ 354	\$ -	\$ 309
660842	12502	Travel	\$ 2,000	\$ -	\$ 1,000	\$ 417	\$ 1,000
660842	12501	Student Activities	\$ 1,000	\$ 1,655	\$ 1,000	\$ 417	\$ 1,000
TOTAL			\$ 21,031	\$ 18,561	\$ 20,505	\$ 8,783	\$ 20,505

ASI Cougar Pantry- Dept. ID: 2125							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	\$ 114,539	\$ 70,592	\$ 97,010	\$ -	\$ 102,852
613808	16804	Benefits- SA Fall/ Spring / Winter 4% & Summer 12%	\$ 2,887	\$ 2,786	\$ 2,066	\$ -	\$ 3,031
660842		Student Activities	\$ 7,000	\$ 41,793	\$ 5,000	\$ 1,855	\$ 5,000
660842	12502	Food	\$ 20,776	\$ 40,486	\$ 60,000	\$ 28,828	\$ 50,000
660842	12501	Operatios	\$ 10,000	\$ 18,245	\$ 18,000	\$ 8,905	\$ 17,000
660842	12503	Programming	\$ 26,000	\$ 6,699	\$ 18,000	\$ 8,324	\$ 10,000
606001		Travel	\$ 2,000	\$ 1,033	\$ 2,000	\$ 1,043	\$ 2,000
660842		Van	\$ 4,000	\$ (2,030)	\$ 4,000	\$ 1,589	\$ 5,000
		Misc Expenses	\$ 75,868	\$ 1,659	\$ -	\$ -	\$ -
TOTAL			\$ 187,202	\$ 179,605	\$ 206,076	\$ 50,544	\$ 194,882

ASI Festival 78- Dept. ID: 2126							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
660842	12601	Volunteers	\$ 3,000	\$ 1,914	\$ 5,000	\$ -	\$ 3,000
660842	12602	Marketing	\$ 2,000	\$ 971	\$ 1,000	\$ 555	\$ 1,000
660842	12603	Promotions	\$ 6,000	\$ 1,522	\$ 6,000	\$ -	\$ 6,000
660842	12604	Production	\$ 90,000	\$ 107,171	\$ 100,000	\$ 557	\$ 100,000
660842	12605	Artist(s)/ Hospitality	\$ 140,000	\$ 131,849	\$ 145,000	\$ 4,056	\$ 150,000
660842	12606	Activities/ Entertainment	\$ 12,000	\$ 5,333	\$ 18,000	\$ 3,499	\$ 14,000
660842	12607	Decor	\$ 500	\$ 273	\$ 500	\$ -	\$ 500
660842		Art	\$ 600	\$ -	\$ 300	\$ -	\$ 300
TOTAL			\$ 254,100	\$ 249,033	\$ 275,800	\$ 8,667	\$ 274,800





Budget Call Timeline for Fiscal Year 2026/2027

Note: In accordance with CSU EO 1000 – Delegation of Fiscal Authority and Responsibility

Date	Description
Friday, January 23, 2026	Budget request email will be sent out to all ASI.
January 26- 30, 2026	ASI Supervisors will meet with their students from the ASI entities to review prior year expenses to actuals, discuss needs and begin developing a budget.
February 2-7, 2026	Each department supervisor will meet with the ASI Business Operations Analyst to review their proposed budget.
Friday, February 13, 2026	All budget proposals need to be submitted to the ASI Business Operations Analyst.
Tuesday, February 24, 2026	Submission to the Internal Operations Committee Chair as an action item for the Internal Operations Committee's agenda.
Friday, March 13, 2026	Internal Operations Committee meets to determine new initiatives and review the proposed ASI master budget for Fiscal Year 2026/2027. All departments should have a student representative in attendance to present their requested budget.
Monday, March 16, 2026	ASI VPFO submits to Board of Directors (BOD) Chair and Chief of Staff as an action item to the Board's agenda.
Friday, March 20, 2026	BOD reviews and approves 2026/2027 ASI Master Budget.
Friday, April 17, 2026	IO meeting reserved for budget adjustment if the budget is not approved by the BOD on March 21st.
Friday, April 24, 2026	BOD meeting reserved for budget adjustment if needed.
Monday, April 27, 2026	ASI memo, 2026/2027 approved budget narrative, signed BOD minutes due to CSUSM VPFA and VPSA for review.
Monday, May 4, 2026	ASI memo, 2026/2027 approved budget narrative, signed BOD minutes due to CSUSM President for signature.

Associated Students, Inc of CSU San Marcos

Budget Guiding Principles

As of October 12, 2018, reviewed November 14th, 2025 by Internal Operations Committee

Transparency:

The ASI budget should be timely, simple to understand, and be easily communicated to the campus community and stakeholders.

Adaptability:

The ASI budget allocations should be consistent with ongoing ASI initiatives and flexible with new initiatives, while keeping in mind mandatory cost increases.

Operational Expenses vs Program Services:

The ASI budget allocations should review the percentages of the operational expenses and program services to ensure a sustainable ratio exists between the two categories.

Operational Expenses are the costs of supporting the student services and programs that ASI provides such as cost of copy machines, telephones, auditing services, bank charges, etc. Operational Expenses are found in the Management and general categories under the audited financial statements.

Program Services are the costs of ASI programs and services such as Campus Activities Board, ASI Cougar Pantry, Media and Communications Team, etc.

Maximize Student Opportunities

The ASI budget will prioritize student employment opportunities and direct funding support such as ASI Leadership Fund, Student Emergency Fund, Sustainability Projects Fund, etc.

ASI Budget Summary

		24/25 Approved
--	--	-----------------------

FEE REVENUE

	Fall Headcount	14,403
	Spring Headcount	13,746
	Fee per Semester	\$ 75
	Fall Student Fee revenue	\$ 1,080,225
	Spring Student Fee revenue	\$ 1,030,950
	Total Fee Revenue	\$ 2,111,175

OTHER REVENUE SOURCES

	Interest From Investments	\$ -
	Student Emergency Funds donations	\$ 76,636
	ASI Cougar Pantry Donations	\$ 46,126
	Other revenue: reinstitution, Alternative Spring Break	\$ -
580823	Festival 78 Ticket Sales	\$ 13,000
	Total Other Revenue Sources	\$ 135,762

TOTAL REVENUE \$ 2,246,937

EXPENSES

2101	Operations	\$ 531,482
2102	Board of Directors	\$ 148,011
2103	ASI President	\$ 23,480
2107	Campus Activities Board	\$ 325,098
2108	Media and Marketing	\$ 230,273
2110	General Student Programs	\$ 334,439
2111	ASI Vice President of Finance and Operations	\$ 84,031
2118	ASI Vice President of Student & University Affairs	\$ 26,031
2121	University Cost Recovery	\$ 174,648
2124	ASI Chair & Chief of Staff	\$ 21,031
2125	ASI Cougar Pantry	\$ 394,097
2126	Festival 78	\$ 241,100
	EXPENSES TOTAL	\$ 2,533,720

NET INCOME/(LOSS)	\$	(286,783)
--------------------------	-----------	------------------

RESERVES ALLOCATIONS

	Board designated funds to support programs and services	\$ 300,445
Total Reserves		

Associated Students, Inc of CSUSM

24/25 Actuals	25/26 Approved	25/26 Actuals as of 2/28	26/27 Proposed	27/28 Projections	28/29 Projections	29/30 Projections
---------------	-------------------	-----------------------------	-------------------	-------------------	----------------------	----------------------

14,655	14,655	15,441	15,441	15,750	16,065	16,386
13,432	13,432	14,159	14,159	14,442	14,731	15,026
\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75
\$ 1,151,002	\$ 1,099,125	\$ 1,201,784	\$ 1,158,075			
\$ 1,053,846	\$ 1,007,400	\$ 539,799	\$ 1,061,925			
\$ 2,204,848	\$ 2,106,525	\$ 1,741,583	\$ 2,220,000			

\$ 101,538	\$ -	\$ 103,407	\$ 80,000			
\$ 8,562	\$ -	\$ 14,070	\$ -			
\$ 33,695	\$ -		\$ -			
\$ 6,814	\$ -		\$ -			
\$ 24,273	\$ 24,273.00		\$ 24,273			
\$ 174,882	\$ 24,273	\$ 117,477	\$ 104,273	\$ 2,264,400	\$ 2,309,688	\$ 2,355,882

\$ 2,379,730	\$ 2,130,798	\$ 1,859,060	\$ 2,324,273			
---------------------	---------------------	---------------------	---------------------	--	--	--

\$ 369,575	\$ 565,957	\$ 284,271	\$ 572,425	\$ 535,525	\$ 556,948	\$ 579,354
\$ 209,216	\$ 150,011	\$ 93,793	\$ 151,558	\$ 154,490	\$ 159,565	\$ 164,893
\$ 24,201	\$ 26,954	\$ 16,889	\$ 24,954	\$ 24,927	\$ 25,948	\$ 27,020
\$ 348,071	\$ 323,690	\$ 174,555	\$ 356,308	\$ 327,678	\$ 335,530	\$ 344,426
\$ 260,075	\$ 242,687	\$ 112,980	\$ 226,862	\$ 242,617	\$ 253,248	\$ 264,410
\$ 247,904	\$ 328,141	\$ 168,163	\$ 292,288	\$ 315,476	\$ 333,375	\$ 346,829
\$ 136,468	\$ 121,505	\$ 50,963	\$ 128,305	\$ 90,344	\$ 85,430	\$ 86,311
\$ 21,519	\$ 26,505	\$ 13,901	\$ 26,505	\$ 25,344	\$ 26,311	\$ 27,279
\$ 174,648	\$ 210,741	\$ 210,741	\$ 215,634	\$ 222,103	\$ 228,766	\$ 235,629
\$ 19,034	\$ 20,505	\$ 8,366	\$ 20,505	\$ 21,430	\$ 22,402	\$ 23,422
\$ 377,762	\$ 315,196	\$ 163,194	\$ 366,593	\$ 401,269	\$ 414,827	\$ 426,718
\$ 249,049	\$ 275,800	\$ 8,667	\$ 274,800	\$ 239,600	\$ 239,600	\$ 239,600
\$ 2,437,523	\$ 2,607,692	\$ 1,306,483	\$ 2,656,737	\$ 2,600,804	\$ 2,681,950	\$ 2,765,892

\$	(57,793)	\$	(476,894)	\$	552,577	\$	(332,464)	\$	(336,404)	\$	(372,262)	\$	(410,011)
----	----------	----	-----------	----	---------	----	-----------	----	-----------	----	-----------	----	-----------

	\$ 476,894					
				\$ 2,264,400	\$ 2,309,688	\$ 2,355,882

Assumes 2% enrollment growth, 5% salary increases, 3% university ICR increase, CA minimum wages increases by \$1 each FY

Notes

Associated Students, Inc. of CSUSM

	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals
Projected Beginning Fund Balance	\$ 3,185,583	\$ 3,208,669	\$ 3,208,669	\$ 3,208,669

Add/deduct: net adjusted income or (loss)	\$ (286,783)	\$ (57,793)	\$ (476,894)	
Deduct projects and programs designated by the Board to support with reserves				
Projected Ending Balance	\$ 2,898,800	\$ 3,150,876	\$ 2,731,775	

Statement of Reserve Allocation: designated by ASI Corporate Policy				
Working capital & current operations	\$ 1,443,488	\$ -	\$ 1,442,735	
Capital Equipment & Acquisition	\$ 78,063	\$ -	\$ 93,539	
Planned Future Growth	\$ 288,698	\$ -	\$ 324,626	
TOTAL	\$ 1,810,249	\$ -	\$ 1,860,900	

Projects and Programs support: Designated By the ASI Board of Directors				
Reserved for Wellness and Recreation Facility	\$ -	\$ -	\$ -	
Reserved for Student Emergency Fund	\$ -	\$ -	\$ -	
Reserved for Program Support	\$ -	\$ -	\$ -	
Reserved for ASI Cougar Pantry related grants	\$ -	\$ -	\$ -	
Reserved for ASI Cougar Pantry additional support	\$ 13,662	\$ -	\$ -	
Reserved for ASI Leadership Funding	\$ -	\$ -	\$ -	
Reserved for ASI 30 year timeline Project	\$ -	\$ -	\$ -	
Future Fees Campaign	\$ -	\$ -	\$ -	
Reserved for general programs and services support	\$ 286,783	\$ -	\$ 476,894	
Reserved for future inflation gap / economic uncertainty	\$ -	\$ -	\$ 836,993	
TOTAL	\$ 300,445	\$ -	#####	

Associated Students, Inc. of CSUSM

26/27 Proposed	27/28 Projections	28/29 Projections	29/30 Projections	Notes
\$ 2,898,800	\$ 1,810,249	\$ -		

\$ 336,404	\$ 372,262	\$ 410,011		
\$ 2,562,396	\$ 1,437,987	\$ (410,011)		

\$ 1,443,488	\$ 602,341	\$ 602,341		
\$ 78,063	\$ 66,771	\$ 66,771		
\$ 288,698	\$ 301,388	\$ 301,388		
\$ 1,810,249	\$ 970,500	\$ 970,500		

[illegible]

Dept. ID: 2101 Operations | Chargebacks: 210101

Account #	Class Code	Account Description	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals as of 2/28/26	26/27 Proposed
613808	16803	Salaries - Pro Staff: Business Operations Analyst	\$ 72,450	\$ 77,187	\$ 78,130	\$ 39,065	\$ 78,130
613808	16803	Benefits - Pro Staff: Business Operations Analyst	\$ 26,807	\$ 28,559	\$ 28,908	\$ 14,454	\$ 28,908
613808		General Salary Increase adjustments (GSI)	\$ 51,078	\$ 5,523.93	\$ 47,555	\$ -	\$ 52,148
613808	16803	Salary - Executive Director	\$ 143,850	\$ 13,565.92	\$ 158,240	\$ 79,120	\$ 158,240
613808	16803	Benefits - Executive Director	\$ 53,225	\$ (26,418.06)	\$ 58,549	\$ 29,275	\$ 58,549
613816		Corp Admin Charge 8%	\$ 104,376	\$ 99,251.14	\$ 112,504	\$ 66,631	\$ 113,967
660858		Corp Education Benefits	\$ 3,200	\$ 696.06	\$ 3,200	\$ -	\$ 3,200
660858		Prof. Development	\$ 6,600	\$ 2,506.08	\$ 6,600	\$ 1,899	\$ 6,600
606001		Systemwide Travel	\$ 8,000	\$ 7,168.95	\$ 8,000	\$ 6,170	\$ 8,000
604001		Telecommunications/ Phones	\$ 7,000	\$ 5,335.00	\$ 7,000	\$ 1,549	\$ 7,000
613810		Auditing Expenses	\$ 28,300	\$ 29,335.00	\$ 28,300	\$ 13,415	\$ 29,149
660001		Postage/Mail	\$ 200	\$ 219.76	\$ 200	\$ 74	\$ 300
660003		Office Supplies	\$ 8,000	\$ 3,620.35	\$ 8,000	\$ 2,986	\$ 5,000
660010		Insurance/CSURMA	\$ 10,997	\$ 11,638.00	\$ 12,171	\$ 18,232	\$ 13,534
660010		Dividend	\$ -	\$ -	\$ -		
660835		Signa - Copier Lease	\$ 1,500	\$ 772.73	\$ 2,000	\$ 1,655	\$ 2,000
		MISC Fees	\$ -	\$ 106,372.04			
660842	12512	Golf Cart	\$ 2,900	\$ 2,971.71	\$ 2,900	\$ 1,069	\$ 3,000
660805		Membership Dues	\$ 2,000	\$ -	\$ 2,000	\$ -	\$ 2,000
613807		Legal	\$ 500	\$ 742.50	\$ 1,000	\$ 7,642	\$ 1,000
660848		Taxes and fillings		\$ 200.00	\$ 200	\$ -	\$ 200
660851		Bank Charges	\$ 500	\$ 327.50	\$ 500	\$ 1,036	\$ 1,500
		Total	\$ 531,482	\$ 369,575	\$ 565,957	\$ 284,271	\$ 572,425

Notes:

1 x yr 660979 depreciation leases(al copier ends 12/2027

4 x yr	660850	Other Depreciation	regular fixed assets ie. golf cart, f	599216.34
1 x yr	660008	Interest charges	copier (campus)	\$ (229,641)
1 x yr	660041	Space rental	In Kind	

660090 Other expense (accruals)

660842 retreats

660818 recruitment

27/28 Projections	28/29 Projections	29/30 Projections	Notes
\$ 82,037	\$ 86,138	\$ 90,445	
\$ 30,354	\$ 31,871	\$ 33,465	
\$ -	\$ -	\$ -	5% GSI per ASI Professional Staff position
\$ 166,152	\$ 174,460	\$ 183,183	Includes amt for mgmt allocation split
\$ 61,476	\$ 64,550	\$ 67,778	includes amt for mgmt allocation split
\$ 117,386	\$ 120,908	\$ 124,535	
\$ 3,200	\$ 3,200	\$ 3,200	\$3,200 for one employee, requires pre-approval
\$ 6,600	\$ 6,600	\$ 6,600	Professional development for 8 staff @ \$825
\$ 5,000	\$ 5,000	\$ 5,000	advisor travel to AOA, CSUnity, and CHESS , CHEBNA
\$ 7,000	\$ 7,000	\$ 7,000	
\$ 30,023	\$ 30,924	\$ 31,852	Aldrich agreement began 2023 for 5 years; includes a 2-3% escalation clause
\$ 200	\$ 200	\$ 200	
\$ 8,000	\$ 8,000	\$ 8,000	decrease by \$3k
\$ 10,997	\$ 10,997	\$ 10,997	FT needed/incorrect acct
\$ 1,500	\$ 1,500	\$ 1,500	
\$ 2,600	\$ 2,600	\$ 2,600	Registration, maintenance, parking
\$ 2,000	\$ 2,000	\$ 2,000	AOA
\$ 500	\$ 500	\$ 500	
\$ -			RRF1, SO1, 990 filings
\$ 500	\$ 500	\$ 500	increase in bank fees due to interest
\$ 535,525	\$ 556,948	\$ 579,354	

Dept. ID: 2101 OperatorCSUSM HR Corp 8% cost rec
benefits times 8%**Staff**

Executive Director

Associate Executive Director

Business Operations Analyst

ASI Board of Directors Coord

Student Engagement Coordi

Media & Communications C

Cougar Pantry Manager

Multimedia Specialist

Student Organizations & Pro

Cougar Pantry Specialist

Totals**Student Assistants - 8% C**

Front Desk

Executive Officers

MCT

CAB

Cougar Pantry

Totals

ns | Chargebacks: 210101

covery is determined by adding all student and professional salaries and

	Salary	Benefits	26/27 8% Corp Cost	Total Cost per position	26/27 GSI 5%
	\$ 158,240	\$ 58,549	\$ 17,343	\$ 234,132	
r	\$ 106,733	\$ 39,491	\$ 11,698	\$ 157,922	
t	\$ 78,130	\$ 28,908	\$ 8,563	\$ 115,601	
director	\$ 70,553	\$ 26,105	\$ 7,733	\$ 104,390	
inator	\$ 74,382	\$ 27,521	\$ 8,152	\$ 110,056	
ordinator	\$ 70,553	\$ 26,105	\$ 7,733	\$ 104,390	
	\$ 76,000	\$ 28,120	\$ 8,330	\$ 112,450	
	\$ 26,772	\$ 9,906	\$ 2,934	\$ 39,612	
jects Specialist	\$ 50,000	\$ 18,500	\$ 5,480	\$ 73,980	
	\$ 49,920	\$ 18,470	\$ 5,471	\$ 73,862	
	\$ 761,283	\$ 281,675	\$ 83,437	\$ 1,126,395	\$ 52,148

5% GSI if approved

\$ -

CSUSM CORP Admin

Hourly			
Wages	Benefits	8%Corp	
\$ 26,651.20	\$ 647.93	\$ 2,183.93	
\$ 72,285	\$ 2,684	\$ 5,998	
\$ 62,588.00	\$ 1,605.69	\$ 5,126.00	
\$ 106,140	\$ 3,264	\$ 8,752	
\$ 102,852	\$ 3,031	\$ 8,471	
\$ 370,515	\$ 11,233	\$ 30,530	

8% CORP

\$ - \$ - \$ -

DEPT ID: 2102 Board of Directors

Account #	Dept. ID	Class Code	Account Description	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals of 2/28/26	26/27 Proposed
613808	2102	16803	Salaries - Pro Staff: ASI Board of Directors Coordinator	\$ 67,891	\$ 121,723	\$ 67,891	\$ 47,035	\$ 70,553
613808	2102	16803	Benefits - Pro Staff: ASI Board of Directors Coordinator	\$ 25,120	\$ 37,771	\$ 25,120	\$ 17,404	\$ 26,105
606001	2102		Travel	\$ 7,000	\$ 9,158	\$ 7,000	\$ 3,440	\$ 5,000
609008	2102		Scholarship	\$ 12,000	\$ 10,758	\$ 12,000	\$ 5,978	\$ 14,400
660842	2102		Student Activities	\$ 25,000	\$ 22,304	\$ 25,000	\$ 14,515	\$ 32,000
660842	2102	10216	Veteran's Rep	\$ 1,500	\$ 163	\$ 1,500	\$ 1,069	\$ -
660842	2102	10217	Sustainability Rep	\$ 1,500	\$ 1,272	\$ 1,500	\$ 341	\$ -
660842	2102	10218	Diversity & Inclusion Reps	\$ 1,500	\$ 1,148	\$ 1,500	\$ 533	\$ -
660842	2102	10220	CSTEM Reps	\$ 1,000	\$ 656	\$ 1,000	\$ 148	\$ -
660842	2102	10221	COBA Reps	\$ 1,000	\$ 928	\$ 1,000	\$ 706	\$ -
660842	2102	10222	COEHHS Reps	\$ 1,000	\$ 829	\$ 1,000	\$ 615	\$ -
660842	2102	10223	CHABSS Reps	\$ 1,000	\$ 160	\$ 1,000	\$ 844	\$ -
660842	2102	10224	ASI General Elections	\$ 2,500	\$ 2,346	\$ 4,500	\$ 1,165	\$ 3,500
			Misc Expenses	\$ -	\$ -			
			TOTAL	\$ 148,011	\$ 209,216	\$ 150,011	\$ 93,793	\$ 151,558

Note: payroll/no class

BOD comp: \$14,400 (increase BOD compensation-from \$500 to \$600)

27/28 Projections	28/29 Projections	29/30 Projections	Notes
\$ 74,081	\$ 77,785	\$ 81,674	includes amt for Mgmt Allocation split'
\$ 27,410	\$ 28,780	\$ 30,219	
\$ 5,000	\$ 5,000	\$ 5,000	CSUnity for BODers, CHESS for BODers
\$ 12,000	\$ 12,000	\$ 12,000	BOD scholarships \$500 per semester for 12 representatives excludes Execs
\$ 25,000	\$ 25,000	\$ 25,000	16 BOD Parking Passes, 4 Execs summer passes, trainings, collabs, shirts
\$ 1,500	\$ 1,500	\$ 1,500	Moved to general student activities lines-total rep lines is \$8500.00
\$ 1,500	\$ 1,500	\$ 1,500	
\$ 1,500	\$ 1,500	\$ 1,500	
\$ 1,000	\$ 1,000	\$ 1,000	
\$ 1,000	\$ 1,000	\$ 1,000	
\$ 1,000	\$ 1,000	\$ 1,000	
\$ 1,000	\$ 1,000	\$ 1,000	
\$ 1,000	\$ 1,000	\$ 1,000	
\$ 2,500	\$ 2,500	\$ 2,500	cost of swag, promos, food
\$ 154,490	\$ 159,565	\$ 164,893	

DEPT ID: 2103 - ASI President

Account	DEPT	Class	Account Descriptions	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals as 2/28/26
613808	2103	16804	Salaries - SA	\$ 18,300	\$ 19,378	\$ 18,758	\$ 11,551
613808	2103	16804	Benefits - SA - Fall/Spring 2.2%, summer 9%	\$ 680		\$ 696	\$ 393
606001	2103		Travel	\$ 3,500	\$ 4,371	\$ 6,500	\$ 4,570
660842	2103		Student Activities	\$ 1,000	\$ 453	\$ 1,000	\$ 375
			TOTAL	\$23,480	\$24,201	\$26,954	\$16,889

26/27 Proposed	27/28 Projections	28/29 Projections	29/30 Projections	Notes
\$ 18,758	\$ 19,695	\$ 20,680	\$ 21,714	
\$ 696	\$ 731	\$ 768	\$ 806	
\$ 4,500	\$ 3,500	\$ 3,500	\$ 3,500	Increase due to travel costs going up
\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	
\$24,954	\$24,927	\$25,948	\$27,020	

\$21/hr \$22/hr \$23/hr
 *assumes \$1 CA Minimum wage increase

President

Summer (June - Aug)

Fall

Spring

Rate	Weeks	Hours	Salary	Corp benefits %	Corp Admin 8%
\$ 20.50	13	15	\$ 3,998	\$ 372	
\$ 20.50	19	20	\$ 7,790	\$ 171	
\$ 20.50	17	20	\$ 6,970	\$ 153	
Total			\$ 18,758	\$ 696	\$ 1,556

Dept. ID: 2107 Campus Activities Board (CAB)

Account #	Class Code	Account Description	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals as of 2/28/26	26/27 Proposed
613808	16803	Salaries - Pro Staff: Student Engagement Coordinator	\$ 70,840	\$ 104,005	\$ 70,840	\$ 50,952	\$ 74,382
613808	16803	Benefits - Pro Staff: Student Engagement Coordinator	\$ 26,211	\$ 57,827	\$ 26,211	\$ 13,761	\$ 27,521
			\$ -				
613808	16804	Salaries - Student Assistants	\$ 93,162	77,813.07	\$ 91,895	\$ 37,315	\$ 106,140
613808	16804	Benefits - SA - for Fall, Spring and Summer	\$ 2,885	\$ 2,407	\$ 2,744		\$ 3,264
		misc expenses	\$ -	\$ 1,288			
606001		Travel	\$ 1,000	\$ 2,770	\$ 1,000	\$ 94	\$ 2,000
660842		Student Activities	\$ 9,000	\$ 17,051	\$ 9,000	\$ 10,171	\$ 9,000
660842	10701	Novelty & Variety	\$ 25,000	\$ 22,604	\$ 30,000	\$ 20,098	\$ 30,000
660842	10704	Civic Engagement	\$ 12,500	\$ 11,297	\$ 8,000	\$ 4,867	\$ 8,000
660842	10705	Temecula Events & Programs	\$ 7,500	\$ 5,739	\$ 7,000	\$ 4,069	\$ 14,000
			\$ -				
660842	10707	Cougar Pride & Traditions	\$ 42,000	\$ 40,279	\$ 42,000	\$ 25,215	\$ 42,000
606001	10711	Alternative Spring Break	\$ 35,000	\$ 4,992	\$ 35,000	\$ 8,014	\$ 40,000
		TOTAL	\$ 325,098	\$ 348,071	\$ 323,690	\$ 174,555	\$ 356,308

1 x yr

notes:
Benefits/VAC/PTO
supplies 660003
other expenses

27/28 Projections	28/29 Projections	29/30 Projections	Notes
\$ 74,382	\$ 78,101	\$ 82,006	
\$ 27,521	\$ 28,897	\$ 30,342	Includes benefits/pto/ these are annual adjustments
\$ 88,791	\$ 91,407	\$ 94,806	Increased total to include additional Temecula position
\$ 3,984	\$ 4,124	\$ 4,272	
\$ 2,000	\$ 2,000	\$ 2,000	Mileage reimbursment, etc, Temecula /mileage for ProDev
\$ 9,000	\$ 9,000	\$ 9,000	
\$ 25,000	\$ 25,000	\$ 25,000	
\$ 12,500	\$ 12,500	\$ 12,500	
\$ 7,500	\$ 7,500	\$ 7,500	Includes 2nd Temecula position
\$ 42,000	\$ 42,000	\$ 42,000	
\$ 35,000	\$ 35,000	\$ 35,000	Increasing for the opportunity to explore other states and cities that are more expensive to travel to, accomodations cost inflation, maintaining the
\$ 327,678	\$ 335,530	\$ 344,426	

Second Year (Sabrina - start Spring 2025)	Rate	Weeks	Hours	TOTAL HOURS	Hourly Rate Total
summer (July 1 - August 15)	\$ 17.15	6	10	60	\$ 1,029.00
fall (August 15 - December 31)	\$ 17.15	20	20	400	\$ 6,860.00
spring (January 1 - May 15)	\$ 17.40	19	20	380	\$ 6,612.00
summer (June 1 - June 30)	\$ 17.40	5	10	50	\$ 870.00
Total for (1) 2nd Year					\$ 15,371.00

FIRST YEAR (Tyler and Michele - start time Fall 2025)	Rate	Weeks	Hours	Total Hours	Hourly Rate Total
summer (July 1 - August 15)	\$ 16.90	6	10	60	\$ 1,014.00
fall (August 15 - December 31)	\$ 17.15	20	20	400	\$ 6,860.00
spring (January 1 - May 15)	\$ 17.15	19	20	380	\$ 6,517.00
summer (June 1 - June 30)	\$ 17.15	5	10	50	\$ 857.50
Total					\$ 15,248.50
Total for (2) First year with ASI					\$ 30,497.00

First Year (Mariah - start time Spring 2026)	Rate	Weeks	Hours	Total Hours	Hourly Rate Total
summer (July 1 - August 15)	\$ 16.90	6	10	60	\$ 1,014.00
fall (August 15 - December 31)	\$ 16.90	20	20	400	\$ 6,760.00
spring (January 1 - May 15)	\$ 17.15	19	20	380	\$ 6,517.00
summer (June 1 - June 30)	\$ 17.15	5	10	50	\$ 857.50
TOTAL FOR (1) First year with ASI					\$ 15,148.50

First Year (3 New hire - start time Summer 2026) [1 main campus position and 2 Temecula campus position]	Rate	Weeks	Hours	Total Hours	Hourly Rate Total
summer (July 1 - August 15)	\$ 16.90	6	10	60	\$ 1,014.00
fall (August 15 - December 31)	\$ 16.90	20	20	400	\$ 6,760.00
spring (January 1 - May 15)	\$ 16.90	19	20	380	\$ 6,422.00
summer (June 1 - June 30)	\$ 16.90	5	10	50	\$ 845.00

	Total	\$	15,041.00
Total for (2) New Hires and (1) Additional Temecula Position	\$		45,123.00
Total for all current 6 positions + the new proposed Temecula position	\$		106,139.50

Corp Benefits	CORP Admin 8%
\$ 95.70	
\$ 150.92	
\$ 145.46	
\$ 80.91	
\$ 472.99	\$ 1,267.52

Corp Benefits	CORP Admin 8%
\$ 94.30	
\$ 150.92	
\$ 143.37	
\$ 79.75	
\$ 468.34	\$ 1,257.35
\$ 936.69	\$ 2,514.69

Corp Benefits	CORP Admin 8%
\$ 94.30	
\$ 148.72	
\$ 143.37	
\$ 79.75	
\$ 466.14	\$ 1,249.17

Corp Benefits	CORP Admin 8%
\$ 94.30	
\$ 148.72	
\$ 141.28	
\$ 78.59	

\$	462.89	\$	1,240.31
\$	1,388.67	\$	3,720.93
\$	3,264.49	\$	8,752.32

Dept. ID: 2108 Media & Marketing

Account #	Class Code	Account Description	24/25 Approved	24/25 actuals	25/26 Approved	25/26 Actuals as of 2/28/26	26/27 Proposed
613808	16803	Salaries - Pro Staff: Media & Communications Coordinator	\$ 66,560	\$ 106,721	\$ 66,560	\$ 41,955	\$ 70,553
613808	16803	Benefits - Pro Staff: Media & Communications Coordinator	\$ 24,627	\$ 49,546	\$ 24,627	\$ 15,227	\$ 24,627
613808	16804	Salaries - Student Assistants	\$ 69,285	\$ 50,585	\$ 79,478	\$ 21,344	\$ 62,587
613808	16804	Benefits - SA- Fall/Spring 2.2% & Summer 9%	\$ 2,186	\$ 3,934	\$ 2,157		\$ 1,606
613808	16803	Salaries - Multimedia Specialist	\$ 27,456	\$ 27,045	\$ 27,456	\$ 16,762	\$ 27,456
613808	16803	Benefits - Multimedia Specialist	\$ 10,159	\$ 3,435	\$ 10,159	\$ 1,559	\$ 10,159
606001		Travel	\$ 8,500	\$ 4,314	\$ 9,000	\$ 5,020	\$ 9,000
660842		Student Activities	\$ 2,000	\$ 430	\$ 1,500	\$ 687	\$ 1,500
660842	10801	Cougar Pride Swag	\$ 7,000	\$ 4,669	\$ 7,000	\$ 3,026	\$ 7,000
660842	10802	ASI Branded Operational Supplies	\$ 5,000	\$ 4,831	\$ 5,000	\$ 4,564	\$ 5,000
660842	10804	MCT Equipment	\$ 6,750	\$ 4,178	\$ 9,000	\$ 2,451	\$ 6,000
660842	10805	Outreach & Volunteer Programs	\$ 750	\$ 387	\$ 750	\$ 385	\$ 750
	604001	Social Media Phone	\$ -	\$ -	\$ -	\$ -	\$ 624
		Misc Fees		\$ -			

Associated Students, Inc of CSUSM

		Total	\$ 230,273	\$ 260,075	\$ 242,687	\$ 112,980	\$ 226,862
--	--	-------	------------	------------	------------	------------	------------

notes:

Payroll no class

Prostaff posted incorrect class code

27/28 Projections	28/29 Projections	29/30 Projections	Notes
\$ 74,081	\$ 77,785	\$ 81,674	total for prostaff
\$ 27,410	\$ 28,780	\$ 30,219	includes amt for mgmt allocation split
\$ 65,716	\$ 69,002	\$ 72,452	Adjusted Summer hours to correctly reflect the number of students we will have to properly ahve a better estimate of how much we will spend
\$ 5,914	\$ 6,210	\$ 6,521	
\$ 28,829	\$ 30,270	\$ 31,784	Need to separate from student salaries
\$ 10,667	\$ 11,200	\$ 11,760	
\$ 8,500	\$ 8,500	\$ 8,500	
\$ 2,000	\$ 2,000	\$ 2,000	
\$ 7,000	\$ 7,000	\$ 7,000	Large swag order at the end of the year is used for the following years swag giveaways.
\$ 5,000	\$ 5,000	\$ 5,000	Large order at the end of the year of large format ink and paper will use the rest of our budget
\$ 6,750	\$ 6,750	\$ 6,750	Keeping the same amount in order to be able to replace or upgrade a camera or lens if something breaks. Continue to upgrae our equipment
\$ 750	\$ 750	\$ 750	Utilized this line this year to offset Lobby Coprs swag and order more Festival 78 Tshirts
			Annual phone service for social media posts, push notifications for MCT team (\$52monthly)

**MCT: 3rd Year
(Spring Hire)**

Summer

Fall

Spring

**MCT: 3rd Year
(Spring Hire)**

Summer

Fall

Spring

**MCT: 2nd Year (Fall
Hire)**

\$	242,617	\$	253,248	\$	264,410	
----	---------	----	---------	----	---------	--

Summer

Fall

Spring

**MCT: 1st Year
(Spring Hire)**

Summer

Fall

Spring

Associated Students, Inc of CSUSM

Rate	Weeks	Hours	Hourly Rate Totals	CORP Benefits	CORP Admin 8%
\$ 17.90	6	15	\$ 1,611.00	\$ 149.82	
\$ 17.90	19	15	\$ 5,101.50	\$ 112.23	
\$ 18.15	19	15	\$ 5,172.75	\$ 113.80	
Totals for Specialist			\$ 11,885.25	\$ 375.86	\$ 971.78

Rate	Weeks	Hours	Hourly Rate Totals	CORP Benefits	CORP Admin 8%
\$17.90	6	15	\$ 1,611.00	\$ 149.82	
\$17.90	19	15	\$ 5,101.50	\$ 112.23	
\$18.15	19	15	\$ 5,172.75	\$ 113.80	
Total			\$ 11,885.25	\$ 375.86	\$ 980.89

Rate	Weeks	Hours	Hourly Rate Totals	CORP Benefits	CORP Admin 8%
------	-------	-------	--------------------	---------------	------------------

Associated Students, Inc of CSUSM

\$16.90	0	15	\$	-	\$	-
---------	---	----	----	---	----	---

\$17.15	19	15	\$	4,888	\$	108
---------	----	----	----	-------	----	-----

\$17.15	19	15	\$	4,888	\$	108
---------	----	----	----	-------	----	-----

Total	\$	9,776	\$	215	\$	799
--------------	-----------	--------------	-----------	------------	-----------	------------

Total for 2 specialist	\$	19,551	\$	430	\$	1,598
-------------------------------	-----------	---------------	-----------	------------	-----------	--------------

Rate	Weeks	Hours	Hourly Rate Totals	CORP Benefits	CORP Admin 8%
-------------	--------------	--------------	---------------------------	----------------------	--------------------------

\$ 16.90	0	15	\$	-	\$	-
----------	---	----	----	---	----	---

\$ 16.90	19	15	\$	4,816.50	\$	105.96
----------	----	----	----	----------	----	--------

\$ 16.90	19	15	\$	4,816.50	\$	105.96
----------	----	----	----	----------	----	--------

Total	\$	9,633.00	\$	211.93	\$	787.59
--------------	-----------	-----------------	-----------	---------------	-----------	---------------

Total for 2 specialist	\$	19,266.00	\$	423.85	\$	1,575.19
-------------------------------	-----------	------------------	-----------	---------------	-----------	-----------------

Total for all MCT Student Assitants	\$	62,587.50	\$	1,605.69	\$	5,126.35
--	-----------	------------------	-----------	-----------------	-----------	-----------------

Dept. ID: 2110 General Student Programs

Account #	Class Code	Account Description	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals as of 2/11/26
613808	16803	Salaries - Student Organization and Project Specialist	\$ 50,000	\$ 16,815	\$ 50,000	\$ -
613808	16803	Benefits - Student Organization and Project Specialist	\$ 18,500	\$ 5,196	\$ 18,500	\$ -
613808	16803	Salaries - Associate Executive Director	\$ 99,750	\$ 117,597	\$ 106,733	\$ 81,140
610838	16803	Benefits - Associate Executive Director	\$ 36,908	\$ 30,510	\$ 39,491	\$ 19,746
613808	16804	Salaries - Student Assistant	\$ 34,365	\$ 21,351	\$ 34,639	\$ 10,578
613808	16804	Benefits - SA includes Fall, winter, summer (4%+12%)	\$ 991	\$ 1,946	\$ 238	
660842		Student Activities	\$ 700	\$ 947	\$ 700	\$ 342
660842	11001	ASI Retreats	\$ 20,000	\$ 15,180	\$ 20,000	\$ 12,179
660842		Volunteer Support	\$ 1,000	\$ -	\$ 1,000	
660842	10706	TLAN	\$ 5,000	\$ 5,028	\$ 5,000	
660842		Uniforms	\$ 2,000	\$ -	\$ 5,000	
660842	11007	Sustainability Projects Fund	\$ 10,000	\$ 3,169	\$ 10,000	\$ 4,519
660842	11008	USU Art	\$ 1,500	\$ 1,127	\$ 1,500	\$ -
660835		Office Equip/Computers	\$ 38,725	\$ 14,404	\$ 33,725	\$ 16,432
616003		Basecamp charge	\$ -	\$ -	\$ 1,615	\$ 3,229
613001		Contractual Services	\$ 15,000	\$ 14,508		\$ 20,000
		MISC Expenses	\$ -	\$ 125		
		TOTAL	\$ 334,439	\$ 247,904	\$ 328,141	\$ 168,163

Notes:

Payroll/bene change/VAC/PTO

660818

recruitment fees

26/27 Proposed	27/28 Projections	28/29 Projections	29/30 Projections	Notes
\$ 50,000	\$ 52,500	\$ 55,125	\$ 57,881	Full-time - hourly - non-exempt
\$ 18,500	\$ 19,425	\$ 20,396	\$ 21,416	total benefits for both
\$ 106,733	\$ 112,070	\$ 117,673	\$ 123,557	
\$ 39,491	\$ 41,466	\$ 43,539	\$ 45,716	
\$ 26,651	\$ 27,984	\$ 29,383	\$ 30,852	Up to 4 front desk students to cover 40 hrs.
\$ 648	\$ 3,897	\$ 4,124	\$ 4,272	
\$ 1,000	\$ 700	\$ 700	\$ 700	Front Desk Meetings/team building activities
\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	retreat swag items
\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	
\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	
\$ 5,000	\$ 2,000	\$ 2,000	\$ 2,000	Standardized ASI uniforms for all ASI
\$ 5,000	\$ 5,000	\$ 10,000	\$ 10,000	to parking
\$ 750	\$ 1,500	\$ 1,500	\$ 1,500	Frames for students
\$ 10,900	\$ 22,935	\$ 22,935	\$ 22,935	All IITS charges and Esign Support Charge
\$ 1,615	\$ 1,615			24/25 actuals includes both ASI and USU cost
\$ -	\$ -			Conference Room Wall
\$ 292,288	\$ 315,476	\$ 333,375	\$ 346,829	

Associated Students, Inc of CSUSM

1st Year - New Hires (2 hires)	Rate	Weeks	Hours	Total Hourly Wages	Corp Benefits %	Corp Admin 8%
Summer(7/1-8/15)	\$ 16.90	0	0	\$ -		
Fall (2026)	\$ 16.90	16	20	\$ 5,408.00	\$ 118.98	
Spring(2027)	\$ 16.90	16	20	\$ 5,408.00	\$ 118.98	
Total				\$ 10,816.00	\$ 237.95	\$ 884.32

2nd Year - Jaidyn & Josiah	Rate	Weeks	Hours	Total Hourly Wages	Corp Benefits %	Corp Admin 8%
Summer(7/1-8/15)	\$ -	0	0			
Fall (2026)	\$ 16.90	16	12	\$ 3,244.80	\$ 71.39	
Spring(2027)	\$ 17.15	16	12	\$ 3,292.80	\$ 72.44	
Total				\$ 6,537.60	\$ 143.83	\$ 534.51
Total for 2 student a				\$ 13,075.20	\$ 287.65	\$ 1,069.03

3rd Year - Abby	Rate	Weeks	Hours	Total Hourly Wages	Corp Benefits %	Corp Admin 8%
Summer(7/1-8/15)	\$ -	0	0			
Fall (2026)	\$ 17.25	16	10	\$ 2,760.00	\$ 60.72	
Spring(2027)	\$ 17.50	16	10	\$ 2,800.00	\$ 61.60	
Total:				\$ 2,760.00	\$ 122.32	\$ 230.59

Total for FD Students	\$	26,651.20	\$	647.93	\$	2,183.93
------------------------------	-----------	------------------	-----------	---------------	-----------	-----------------

Dept. ID: 2111 Vice President of Finance & Operations

Account #	Class Code	Account Descriptions	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals of 2/2/26
613808	16804	Salaries - SA	\$ 17,385	\$ 12,782	\$ 17,843	\$ 8,256
613808	16804	Benefits - SA 2.2%	\$ 345	\$ 270	\$ 309	
613808	16804	Benefits - SA - Summer 9.3%	\$ 301	\$ -	\$ 354	
606001		Travel	\$ 1,000	\$ 783	\$ 1,000	\$ -
660842	11103	Student Emergency Fund	\$ 30,000	\$ 95,900	\$ 60,000	\$ 34,300
660842	11104	ASI Leadership Fund	\$ 35,000	\$ 23,533	\$ 42,000	\$ 8,407
660842		ASI Parking Fund	\$ -	\$ -	\$ -	\$ -
		MISC Expenses	\$ -	\$ 3,200		
		TOTAL	\$84,031	\$136,468	\$121,505	\$50,963

26/27 Proposed	27/28 Projections	28/29 Projections	29/30 Projections	Notes
\$ 17,843	\$ 18,735	\$ 19,215	\$ 19,671	
\$ 309	\$ 324	\$ 491	\$ 341	
\$ 354	\$ 371	\$ 605	\$ 390	
\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	
\$ 45,000	\$ 30,000	\$ 30,000	\$ 30,000	Requested more funds to cover increase of student need
\$ 30,000	\$ 35,000	\$ 35,000	\$ 35,000	
\$ 33,800				total of 100 parking permits; total 33,800 - \$5K from sustainability and \$28,800 from reserves
\$128,305	\$85,430	\$86,311	\$86,402	

Summer (June -

Fall

Spring

Rate	Weeks	Hours	Total Hourly Rate	Corp benefits %	Corp Admin 8%
\$ 19.50		13	15 \$ 3,803	\$ 354	
\$ 19.50		19	20 \$ 7,410	\$ 163	
\$ 19.50		17	20 \$ 6,630	\$ 146	
Total			\$ 17,843	\$ 663	\$ 1,480

Dept. ID: 2118 Vice President of Student and University Affairs (VPSUA)

Account #	Class Code	Account Descriptions	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals as of 2/8	26/27 Proposed	27/28 Projections
613808	16804	Salaries - SA	\$ 17,385	\$ 15,058	\$ 17,843	\$ 10,696	\$ 17,843	\$ 18,300
613808	16804	Benefits - 2.2%	\$ 301		\$ 354		\$ 309	\$ 468
613808	16804	Benefits - Summer 9.3%	\$ 345	\$ -	\$ 309		\$ 354	\$ 576
606001		Travel	\$ 7,000	\$ 5,606	\$ 7,000	\$ 2,700	\$ 7,000	\$ 5,000
660842	11801	Lobby Corp	\$ 1,000	\$ 855	\$ 1,000	\$ 506	\$ 1,000	\$ 1,000
		TOTAL	\$ 26,031	\$ 21,519	\$ 26,505	\$ 13,901	\$ 26,505	\$ 25,344

28/29 Projections	29/30 Projections	Notes
\$ 19,215	\$ 20,130	
\$ 491	\$ 515	
\$ 605	\$ 634	
\$ 5,000	\$ 5,000	CSSA/CHESS/CSUnity
\$ 1,000	\$ 1,000	
\$ 26,311	\$ 27,279	

Associated Students, Inc of CSUSM

Vice President of Student and University Affairs	Rate	Weeks	Hours	Total Hourly Rate	Corp Benefits	Corp Admin 8%
Summer (June - Aug)	\$ 19.50	13	15	\$ 3,803	\$ 354	
Fall	\$ 19.50	19	20	\$ 7,410	\$ 163	
Spring	\$ 19.50	17	20	\$ 6,630	\$ 146	
				Total \$ 17,843	\$ 663	\$ 1,480

Dept. ID: 2121 University Cost Recovery

Account #	Account Descriptions	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals	26/27 Proposed	27/28 Projections
613814	University Indirect Cost Recovery	\$ 45,617	\$ 45,617	\$ 42,734	\$ 42,734	\$ 42,587	\$ 43,865
613814	Business & Financial Services MOU	\$ 129,031	\$ 129,031	\$ 168,007	\$ 168,007	\$ 173,047	\$ 178,238
	TOTAL	\$ 174,648	\$ 174,648	\$ 210,741	\$ 210,741	\$ 215,634	\$ 222,103

28/29 Projections	29/30 Projections	Notes
\$ 45,181	\$ 46,536	
\$ 183,586	\$ 189,093	
\$ 228,766	\$ 235,629	

Dept. ID: 2124 Chief and Chair

Account #	Class Code	Account Descriptions	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals as 2/11/26	26/27 Proposed	27/28 Projections
613808	16804	Salaries - SA	\$ 17,385	\$16,582	\$17,843	\$7,949	\$17,843	\$ 18,735
613808	16804	Benefits - 2.2%	\$ 345	\$ 323	\$ 309		\$ 354	\$ 371
613808	16804	Benefits - Summer - 9.3%	\$ 301	\$ -	\$ 354		\$ 309	\$ 324
606001		Travel	\$ 2,000	\$ 1,655	\$ 1,000	\$ 417	\$ 1,000	\$ 1,000
660842		Student Activitites	\$ 1,000	\$ 473	\$ 1,000		\$ 1,000	\$ 1,000
		TOTAL	\$21,031	\$19,034	\$20,505	\$8,366	\$20,505	\$21,430

28/29 Projections	29/30 Projections	Notes
\$ 19,671	\$ 20,655	
\$ 390	\$ 409	
\$ 341	\$ 358	
\$ 1,000	\$ 1,000	
\$ 1,000	\$ 1,000	
\$22,402	\$23,422	

	Rate
Chief & Chair	
Summer (June - Aug)	\$ 19.50
Fall	\$ 19.50
Spring	\$ 19.50

Weeks	Hours	Total Hourly Rate	Corp Benefi	Corp Admin 8%
13	15	\$ 3,803	\$ 354	
19	20	\$ 7,410	\$ 163	
17	20	\$ 6,630	\$ 146	
Total		\$ 17,843	\$ 663	\$ 1,480

Associated Students, Inc of CSUSM

Dept. ID: 2125 Cougar Pantry

Account #	Class Code	Account Descriptions	24/25 Approved	24/25 Actuals	25/26 Approved
613808	16803	Salaries -Cougar Pantry Manager	\$ 68,184	\$ 109,001	\$ 76,000
613808	16803	Benefits -Cougar Pantry Manager	\$ 25,228	\$ 43,502	\$ 28,120
613808	16803	Salaries -Cougar Pantry Specialist	\$ 27,456	\$ 33,512	\$ 5,000
613808	16803	Benefits -Cougar Pantry Specialist	\$ 10,159	\$ 10,484	\$ -
613808	16804	Salaries -Student Assistants	\$ 114,539	\$ 70,592	\$ 97,010
613808	16804	Benefits - SA - Fall/Spring 2.2% & Summer 9.3%	\$ 2,887.00	\$ 2,786.00	\$ 2,066
660842		Student Activities	\$ 7,000	\$ 41,793	\$ 5,000
660842	12502	Food	\$ 20,776	\$ 40,486	\$ 60,000
660842	12501	Operations	\$ 10,000	\$ 18,245	\$ 18,000
660842	12503	Programming	\$ 26,000	\$ 6,699	\$ 18,000.00
606001		Travel	\$ 2,000	\$ 1,033	\$ 2,000
660842	12504	Van	\$ 4,000	\$ (2,030)	\$ 4,000
		MISC Budget/Expenses	\$ 75,868	\$ 1,659	\$ -
		TOTAL	\$ 394,097	\$ 377,762	\$ 315,196

Acct#		Account Descriptions			
660003		Expanding CP Support			
619801		Refrigerated Van			
613808		Operating support			

Associated Students, Inc of CSUSM

660818		CP Specialist			
		CP Driver			
		Student Emergency Fund			
		Advancement Gift fee 1.5%			
		Total Budget			

=====

Associated Students, Inc of CSUSM

25/26 Actuals as 2/28/26	26/27 Proposed	27/28 Projections	28/29 Projections	29/30 Projections	Notes
\$ 50,667	\$ 76,000	\$ 76,000	\$ 79,800	\$ 83,790	includes amt for mgmt alloc split
\$ 18,747	\$ 28,120	\$ 28,120	\$ 29,526	\$ 31,002	
\$ 31,560	\$ 49,920	\$ 28,829	\$ 30,270	\$ 31,784	40 hrs. Fall/Spring, 30. Summer-PT to Full time
\$ 11,677	\$ 17,671	\$ 10,667	\$ 11,200	\$ 11,760	
	\$ 102,852	\$ 154,842	\$ 161,073	\$ 165,319	All students at 20hrs/extending hours
	\$ 3,031	\$ 3,812	\$ 3,958	\$ 4,063	70, 559
\$ 1,855	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	
\$ 28,828	\$ 50,000	\$ 60,000	\$ 60,000	\$ 60,000	
\$ 8,905	\$ 17,000	\$ 10,000	\$ 10,000	\$ 10,000	Pantry operations matienance, 30 min parking spots, Q1-Q4 fridge matienance, hygiene supplies
\$ 8,324	\$ 10,000	\$ 18,000	\$ 18,000	\$ 18,000	H&H week / tabling
\$ 1,043	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	Basic needs conference
\$ 1,589	\$ 5,000	\$ 4,000	\$ 4,000	\$ 4,000	Van parking spot, registration, maintainance, gas
\$ -					
\$ 163,194	\$ 366,593	\$ 401,269	\$ 414,827	\$ 426,718	

	26/27 Approved				Notes
	\$16,000.00				
	\$58,009.90				
	\$3,000.00				

Associated Students, Inc of CSUSM

	\$6,500.00				
	\$6,500.00				
	\$9,000.00				
	\$990.10				
	\$100,000.00				

=====

Associated Students, Inc of CSUSM

Pantry Driver Specialist (NEW)(1)	Rate	Weeks	Hours	Total Hourly Wages	Benefits	Corp Admin 8%
fall (August 1 - Dec 31)	\$ 17.40			20 \$ -	\$ -	
spring (January 1 - May 31)	\$ 17.40	17		20 \$ 5,130.00	\$ 112.86	
summer (June 1 - June 30)	\$ 17.40	4		20 \$ 1,392.00	\$ 129.46	
Total				\$ 6,522.00	\$ 242.32	\$ 541.15
Pantry Driver Specialist (Sarah) (1)	Rate	Weeks	Hours	Total Hourly Wages	Benefits%	Corp Admin 8%
Summer (July 1 - August 15)	\$ 17.75	7		20 \$ 2,485.00	\$ 231.11	
fall (August 16 - Dec 31)	\$ 18.00	18		20 \$ 6,480.00	\$ 142.56	
spring (January 1 - May 15)	\$ 18.00	17		20 \$ 5,130.00	\$ 112.86	
Total				\$ 14,095.00	\$ 486.53	\$ 1,166.52
Pantry Specialist - First Year (3)	Rate	Weeks	Hours	Total Hourly Wages	Benefits %	Corp Admin 8%
fall (August 1 - Dec 31)	\$ 16.90	18		20 \$ 6,084.00	\$ 133.85	
spring (January 1 - May 31)	\$ 16.90	17		20 \$ 5,746.00	\$ 126.41	
spring (January 1 - May 31)	\$ 16.90	17		20 \$ 5,746.00	\$ 126.41	
summer (June 1 - June 30)	\$ 16.90	4		20 \$ 1,352.00	\$ 125.74	
Total				\$ 18,928.00	\$ 512.41	\$ 1,555.23
Total for 4 Specialists				\$ 45,292.00	\$ 1,284.40	\$ 3,726.11

Associated Students, Inc of CSUSM

Pantry Specialist - (2) Second Year	Rate	Weeks	Hours	Total Hourly Wages	Benefits	Corp Admin 8%
fall (August 1 - Dec 31)	\$ 17.15	18	20	\$ 6,174.00	\$ 135.83	
spring (January 1 - May 31)	\$ 17.40	17	20	\$ 5,916.00	\$ 130.15	
summer (June 1 - June 30)	\$ 17.40	4	20	\$ 1,392.00	\$ 129.46	
Total				\$ 12,090.00	\$ 395.44	
Total for 2 specialist				\$ 24,180.00	\$ 790.87	\$ 1,997.67
Pantry Specialist - Third Year (1)	Rate	Weeks	Hours	Total Hourly Wages	Benefits	Corp Admin 8%
Summer (July 1 - August 15)	17.5	7	20	\$ 2,450.00	\$ 227.85	
fall (August 16 - Dec 31)	17.5	19	15	\$ 4,987.50	\$ 109.73	
spring (January 1 - May 15)	17.75	20	15	\$ 5,325.00	\$ 117.15	
Total				\$ 12,762.50	\$ 226.88	\$ 1,039.15
Total for all CP Student Assitants				\$ 102,851.50	\$ 3,030.99	\$ 8,470.60

Notes

New Person, Fall 2026 Start (grant covered in fall)
Donor funded for Fall 26, Spring 27 funded by ASI

Notes

3rd year with ASI 9.30%

Notes

Roman, New hire 1, New hire 2

Fall 2026 start

Fall hire, grant funded during fall, ASI cover in spring

0.093

1 fall hire covered by grant, ASI cover costs in spring

Notes

Jackie, Zhi

0.093

Notes

Alex 9.30%

Dept. ID: 2126 Festival 78

Account #	Class Code	Account Descriptions	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals as of 2/28/26	26/27 Proposed
660842	12601	Volunteers	\$ 3,000	\$ 1,914	\$ 5,000	\$ -	\$ 3,000
660842	12602	Marketing	\$ 2,000	\$ 971	\$ 1,000	\$ 555	\$ 1,000
660842	12603	Promotions	\$ 6,000	\$ 1,522	\$ 6,000	\$ -	\$ 6,000
660842	12604	Production	\$ 90,000	\$ 107,171	\$ 100,000	\$ 557	\$ 100,000
660842	12605	Artist/Hospitality	\$ 140,000	\$ 131,849	\$ 145,000	\$ 4,056	\$ 150,000
660842	12606	Activities/Entertainment	\$ 12,000	\$ 5,333	\$ 18,000	\$ 3,499	\$ 14,000
660842	12607	Décor	\$ 500	\$ 273	\$ 500	\$ -	\$ 500
660842		Art	\$ 600		\$ 300	\$ -	\$ 300
		TOTAL	\$ 241,100	\$ 249,049	\$ 275,800	\$ 8,667	\$ 274,800

27/28 Projections	28/29 Projections	29/30 Projections	Notes
\$ 2,000	\$ 2,000	\$ 2,000	Imcrease to order more shirts/F78Promo/student engagement
\$ 3,000	\$ 3,000	\$ 3,000	historically underspent
\$ 6,000	\$ 6,000	\$ 6,000	
\$ 85,000	\$ 85,000	\$ 85,000	+5k inflation with production and cost of artist backline
\$ 130,000	\$ 130,000	\$ 130,000	+5k, inflation and cost of trendy and upcoming artists to meet the needs of interests of students
\$ 12,000	\$ 12,000	\$ 12,000	+1k inflation, hope to bring more activities and food trucks to festival
\$ 1,000	\$ 1,000	\$ 1,000	historically underspent but still used for supplies
\$ 600	\$ 600	\$ 600	historically underspent but still used for supplies
\$ 239,600	\$ 239,600	\$ 239,600	