



ASI Board of Directors 2018/2019

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 & Initiatives

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Michael McDuffie
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Gail Cole-Avent
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Katy Rees

ASI Board of Directors Minutes 19-03

Friday, October 5, 2018 at 2:30pm

ASI Conference Room USU 2310

Posted: Tuesday, October 2, 2018

ITEM	SUBJECT	PRESENTER
01	Call to Order The meeting was called to order at 2:31pm	Lucas Dias Chair & Chief of Staff
02	Roll Call Present: Savana, Kenny, Michelle, Lucas, Nick, Naseli, Celeste, Faith, Mane, Johnny, Ailed, Paulette, Estefania, Alexa, Michael, Annie, Ashley, Lori, Michael, Gail, Katy	Lucas Dias Chair & Chief of Staff
03	Recognition of Guests Clint Roberts, Deborah Davis, Kim Peirce,	Lucas Dias Chair & Chief of Staff
04 Action	Approval of Agenda Chair tabled item #8 and updated Academic Senate Representative to Michael McDuffie Savana Motioned to approve the agenda with amended changes Kenny -2 nd Motion Carries	Lucas Dias Chair & Chief of Staff
05 Action	Approval of Minutes Nick Motioned to approve the minutes Mane -2 nd Motion Carries	Lucas Dias Chair & Chief of Staff
06 Information	Open Forum None	Lucas Dias Chair & Chief of Staff
07 Action	17-18 ASI Audited Financial Statements Description: The Board will review and approve the 17-18 ASI Audited Financial Statements. Fiscal Impact: None See attached for document reviewed Presenter reviewed document and highlighted independent auditors report, net assets, restricted cash, and fund balances versus expenses. He specifically mentioned the administration ratio being 37% for expenses. Savana wondered about total recommended for "reserves". Presenter mentioned recommended is 3-6 months of operating expenses. Annie mentioned Nick sits on Joint Audit Committee which also reviewed and approved this document. Deborah Davis highlighted that zero findings were found, which is ideal. Nick motioned to approve the 17/18 audited financial statements Johnny-2 nd Motion Carries	Clint Roberts AVP for Business & Financial Services
08 Presentation	LOTTER Communication Description: The LOTER requirement will no longer be part of undergraduate degree programs, beginning Fall 2019. Discussion on how to convey this to students. Fiscal Impact: None This item was tabled during approval of the agenda	Lisa Medina University Registrar

<p>09 Action</p>	<p>Changes to ASI Meeting Schedule Description: Updates to dates of executive committee and professional development. Fiscal Impact: None See document attached. Ashley reviewed changes to one executive committee meeting as well as additional personal/professional development dates. Savana motioned to approve changes to the ASI meeting schedule Mane-2nd Motion Carries</p>	<p>Ashley Fennell Assistant Director of Government Affairs & Initiatives</p>
<p>10 Action</p>	<p>Approval of Elections Committee Members Description: Per the ASI Byalws, members of the ASI elections committee must be approved by the ASI Board of Directors Fiscal Impact: None See document attached. Chair reviewed the proposed elections committee members. He mentioned their affiliations to campus as well as any past ASI affiliations. The proposed members are Paulette Cruz (chair), Celeste Espindola, Nick Brown, Anna Rapada, Aeriell Woodhams, Rex Andrade, Emma Pearson. Johnny motioned to approve the Elections Committee members Nas-2nd Motion Carries</p>	<p>Lucas Dias Chair & Chief of Staff</p>
<p>11 Information</p>	<p>Reports See attached for student reports Annie mentioned office work, Natalie's projects, encouraging students to take time during mid-terms, and REAL college conference. Ashley mentioned Feeding San Diego re-approval for pantry as well as upcoming approval from San Diego Food Bank. She also mentioned the pantry being a focus of a dissertation. She also mentioned 2 new interns in the pantry to keep up with growing demand.</p>	<p>Lucas Dias Chair & Chief of Staff</p>
<p>12 Information</p>	<p>Announcements Savana mentioned working on candidate forum questions with Michelle Lucas mentioned upcoming Cougar Conversation on 10/18 Estefania mentioned upcoming events with Sustainability Club. Gail reminded everyone about open FAFSA applications.</p>	<p>Lucas Dias Chair & Chief of Staff</p>
<p>13 Action</p>	<p>Adjournment Mane motioned to adjourn the meeting Kenny-2nd Meeting was adjourned at 3:36pm</p>	<p>Lucas Dias Chair & Chief of Staff</p>

I, Lucas Dias, 18/19 ASI Chair & Chief of Staff, hereby certify that the above minutes were approved by the Board of Directors of Associated Students, Inc., at a regularly scheduled meeting held on November 2, 2018

Lucas Dias

11/5/18

Lucas Dias

Date

Associated Students, Inc. of California State University San Marcos

Financial Statements and Supplemental Information
Years Ended June 30, 2018 and 2017

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INDEPENDENT AUDITORS' REPORT, CONTINUED

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Associated Students, Inc. of California State University San Marcos

We have audited the accompanying financial statements of Associated Students, Inc. of California State University San Marcos (a nonprofit organization), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Associated Students, Inc. of California State University San Marcos as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 13-22 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Aldrich CPAs + Advisors LLP

San Diego, California
September 26, 2018

ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY SAN MARCOS
Statements of Financial Position
June 30, 2018 and 2017

ASSETS	2018	2017
Current Assets:		
Cash	\$ 83,681	\$ 89,892
Restricted cash	192,989	188,777
Due from related parties	702,380	808,551
Other receivable	1,090	-
Total Current Assets	980,070	1,086,220
Property and Equipment, net of accumulated depreciation	17,005	32,215
Deposits	3,000	3,000
Total Assets	\$ 990,075	\$ 1,100,435
LIABILITIES AND NET ASSETS		
Current Liabilities:		
Accounts payable	\$ 24,297	\$ 20,030
Due to related parties	883,831	377,134
Deferred revenue	89,187	186,822
Obligations under capital lease, current portion	5,016	4,448
Total Current Liabilities	992,070	597,432
Obligations under capital lease, net of current portion	9,417	14,555
Total Liabilities	511,487	611,987
Net Assets, unrestricted	488,588	488,448
Total Liabilities and Net Assets	\$ 990,075	\$ 1,100,435

See accompanying notes to financial statements.

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ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY SAN MARCOS
Statements of Activities
Years Ended June 30, 2018 and 2017

	2018	2017
Unrestricted Revenue and Support:		
Student tuition fees	\$ 2,113,362	\$ 1,352,928
Interest income	16,486	8,886
Other income	140,085	184,280
Total Unrestricted Revenue and Support	2,269,933	1,546,104
Expenses:		
Program services	1,431,236	890,687
Management and general	857,576	736,886
Total Expenses	2,288,812	1,627,573
Change in Net Assets	(19,879)	(40,465)
Net Assets, beginning	488,448	528,913
Net Assets, ending	\$ 468,568	\$ 488,448

See accompanying notes to financial statements.

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ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY SAN MARCOS
Statement of Functional Expenses
Year Ended June 30, 2018

	Program Services	Management and General	Total Expenses
Accounting and legal	-	\$ 174,142	\$ 174,142
Bank fees	89	6,152	6,225
Benefits	39,411	1,963	41,384
Contract services	-	14,319	14,319
Contract services admin fee	-	72,808	72,808
Depreciation	-	15,210	15,210
Insurance	-	8,480	8,480
Interest	885	720	1,605
Membership and dues	-	2,257	2,257
Offices and other supplies	10	28,071	28,081
Other	13,281	8,534	21,815
Payroll	845,233	289,277	914,510
Postage	-	609	609
Printing	228	-	228
Professional development	410	10,597	11,007
Programming and student activities	625,186	16,849	642,145
Other rental and lease equipment	9,303	89,593	98,896
Other taxes and licenses	-	150	150
Rent	-	88,422	88,422
Salaries	72,162	24,073	96,235
Relocation (Non Faculty)	-	4,508	4,508
Telephone	-	7,257	7,257
Transportation and conference	25,004	15,585	40,589
	\$ 1,431,236	\$ 857,576	\$ 2,288,812

See accompanying notes to financial statements.

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ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY SAN MARCOS
Statement of Functional Expenses
Year Ended June 30, 2017

	Program Services	Management and General	Total Expenses
Accounting and legal	\$ -	\$ 158,948	\$ 158,948
Bank fees	-	6,449	6,449
Benefits	-	82,885	82,885
Contract services admin fee	-	56,539	56,539
Depreciation	-	17,049	17,049
Insurance	-	6,803	6,803
Interest charges	-	2,184	2,184
Membership and dues	-	2,049	2,049
Office and other supplies	410	12,019	12,429
Other	-	827	827
Payroll	521,071	183,466	704,537
Postage	-	520	520
Professional development	-	3,350	3,350
Programming and student activities	315,454	273	315,727
Other rental and lease equipment	11,410	1,883	13,293
Other taxes and licenses	-	180	180
Rent	-	83,067	83,067
Salaries	-	122,889	122,889
Telephone	-	6,293	6,293
Transportation/conference	11,842	5,032	16,874
	\$ 880,587	\$ 736,685	\$ 1,617,272

See accompanying notes to financial statements.

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ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY SAN MARCOS
Statements of Cash Flows
Years Ended June 30, 2018 and 2017

	2018	2017
Cash Flows from Operating Activities:		
Change in net assets	\$ (19,880)	\$ (40,460)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	15,210	17,043
Changes in operating assets and liabilities:		
Due from related parties	104,181	(113,880)
Other receivable	(1,080)	-
Accounts payable	(4,793)	72,715
Due to related parties	(17,865)	-
Deferred revenue	(97,635)	74,806
Net Cash Provided (Used) by Operating Activities	(21,842)	10,458
Cash Flows Used by Financing Activities:		
Payments on capital lease obligation	(4,589)	(4,016)
Net Increase (Decrease) in Cash	(26,211)	6,440
Cash, beginning	89,892	83,452
Cash, ending	\$ 63,681	\$ 89,892
Cash and Restricted Cash, beginning:	\$ 258,889	\$ 236,883
Net Increase in unrestricted cash	(26,211)	6,440
Increase in funds held for others	24,182	15,540
Cash and Restricted Cash, ending	\$ 256,620	\$ 258,869
Cash	\$ 63,681	\$ 89,892
Restricted Cash	192,939	168,777
Total Cash and Restricted Cash	\$ 256,620	\$ 258,869
Supplemental Disclosures of Cash Flow Information:		
Cash payments for interest	\$ 1,804	\$ 2,164

See accompanying notes to financial statements.

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ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY SAN MARCOS
Notes to Financial Statements
Years Ended June 30, 2018 and 2017

Note 1 – Organization and Summary of Significant Accounting Policies

Nature of Activities

The Associated Students, Inc. of California State University San Marcos (Organization) is a non-profit California corporation organized in 1964 as an auxiliary organization to California State University San Marcos (University) operated in accordance with the General Nonprofit Corporation Law of the State of California. The Organization administers various student programs and activities. Student fees and other revenues are collected for the support of student-related programs and for the acquisition of assets that benefit the student body.

The Organization's financial statements are included as a component unit of the University's annual general-purpose financial statements. This is required by government accounting standards that apply to the University.

Related Parties

The Organization is related to other auxiliaries of the University, including California State University San Marcos Corporation (SM Corp), formerly known as University Auxiliary and Research Services Corporation (UARSC), San Marcos University Corporation (UCorp), which merged with Campus and SM Corp, and California State University San Marcos Foundation (Foundation). These auxiliaries and the University periodically provide various services to one another.

Basics of Presentation

The Organization reports information regarding its financial position and activities according to the three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

- Unrestricted net assets represent expendable funds available for operations, which are not otherwise limited by donor restrictions.
- Temporarily restricted net assets consist of contributed funds subject to donor-imposed restrictions contingent upon specific performance of a future event or a specific passage of time before the Organization may spend the funds.
- Permanently restricted net assets are subject to irrevocable donor restrictions requiring that the assets be maintained in perpetuity usually for the purpose of generating investment income to fund current operations.

As of June 30, 2018 and 2017, all of the Organization's net assets were classified as unrestricted. Unrestricted net assets represent funds that are fully available, at the discretion of management and the Associated Students Council, for the Organization to utilize in any of its programs or services.

Uses of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Taxes

The Organization is a qualified non-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. However, the Organization remains subject to taxes on any net income which is derived from a trade or business regularly carried on and unrelated to its exempt purpose.

The Organization follows accounting standards generally accepted in the United States of America related to the recognition of uncertain tax positions. The Organization recognizes accrued interest and penalties associated with uncertain tax positions as part of the statements of activities, when applicable. Management has determined that the Organization has no uncertain tax positions as of June 30, 2018 and 2017 and therefore no amounts have been accrued.

ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY SAN MARCOS
Notes to Financial Statements
Years Ended June 30, 2018 and 2017

Note 1 – Organization and Summary of Significant Accounting Policies, continued

Property and Equipment

The Organization capitalizes all expenditures for property and equipment in excess of \$5,000. Equipment and improvements are recorded at cost or at estimated fair value at date of gift if donated. Expenditures for maintenance and repairs are charged against operations. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets of 5 years.

Restricted Cash

The Organization holds funds for on-campus student organizations to fund activities. These funds can be drawn upon at any time by the on-campus student organizations and are recognized as a liability to the University under due to related parties.

Revenue

Each enrolled student of the University was required to pay \$76 and \$50 per semester for an associated student body fee for the years ended June 30, 2018 and 2017, respectively. These payments support the Organization's operations and are collected by the University Business Office and remitted to the Organization, at which time they are recorded as revenue or deferred revenue. Deferred revenue represents the portion of student body fees collected for the summer and fall sessions applicable to the next fiscal year.

Fair Value Measurements

The carrying value of cash, receivables, and payables approximates fair value as of June 30, 2018 and 2017, due to the relative short maturities of these instruments.

Reclassifications

Certain reclassifications have been made to the 2017 financial statement presentation to correspond to the current year's format. Retained earnings and changes in retained earnings are unchanged due to these reclassifications. For the year ended June 30, 2017, \$168,777 in funds held for others was reclassified to due to related parties on the balance sheet. The reclassification is related to student organization which are reported under the University. In addition, for the year ended June 30, 2017, \$236,710 was reclassified from accounts payable to due to related party.

Subsequent Events

The Organization has evaluated subsequent events through September 26, 2018, which is the date the financial statements were available to be issued. Management is not aware of any events that have occurred subsequent to the statement of financial position date that would require adjustments to, or disclosure in the financial statements.

Note 2 – Concentrations of Credit Risk

The Organization maintains an account at a financial institution with funds insured by the Federal Deposit Insurance Corporation (FDIC). The Organization's account at this institution may, at times, exceed FDIC-insured limits of up to \$250,000. The Organization has not experienced any such losses in these accounts.

ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY SAN MARCOS
Notes to Financial Statements
Years Ended June 30, 2018 and 2017

Note 3 – Property and Equipment

Property and equipment consist of the following:

	2018	2017
Equipment	\$ 47,779	\$ 115,010
Less accumulated depreciation	(30,774)	(82,795)
	\$ 17,005	\$ 32,215

The total cost basis of equipment under capital leases as of June 30, 2018 and 2017 was \$24,103. Accumulated depreciation associated with these assets as of June 30, 2018 and 2017 was \$9,829 and \$5,260, respectively.

Note 4 – Operating Leases

The Organization entered into a sublease with UCorp as of January 2014 to lease space in the University Student Union, which expired June 30, 2017 and was subsequently renewed with the University. As consideration for the leased space, the Organization operates student programs with the space leased in the University Student Union. This relationship is recognized as in-kind revenue and expense shown within other income and management and general expenses on the statements of activities. Total in-kind rent revenue and expense for the years ended June 30, 2018 and 2017 was \$88,422 and \$83,987, respectively.

Note 5 – Capital Leases

The Organization has acquired certain equipment under capital leases. The future minimum lease payments are due as follows:

Year Ending June 30,	
2019	\$ 6,174
2020	6,174
2021	4,052
Thereafter	-
Total minimum lease payments	16,400
Less amount representing interest (10.3%)	(1,008)
Present value of net minimum lease payments	14,432
Less current portion	(5,015)
Capital lease obligation, net of current portion	\$ 9,417

Note 6 – Transactions with Related Parties

The Organization receives services from and provides services to the University and related parties including Foundation and SM Corp. In July 2010, the Organization entered into a payroll and employment services agreement with SM Corp under which all of the Organization's personnel became employees of SM Corp. The Organization pays SM Corp the costs and fees of providing payroll and benefits along with an administrative fee.

Note 6 – Transactions with Related Parties, continued

The original term of the agreement was one year, but it renews automatically unless either party gives three months' written notice.

The Organization holds assets for various student organizations as well. The activity for these student organizations is recorded with the University. Therefore, the organization records cash and a liability due to the University.

Excess money of the Organization is held by the University in a pooled investment account. The amount held on behalf of the Organization and its proportional share of investment income is included in due from related parties.

Related party transactions are as follows:

Related Party	Description	Reported In	2018	2017
Expenses to:				
University	Accounting, personnel services, and reimbursed costs	Various expenses	\$ 677,739	\$ 486,037
SM Corp	Payroll processing, administrative expenses and other expenses	Payroll and admin fee	965,165	780,588
Foundation	Student program costs	Various expenses	7,294	3,128
UCorp	Student program costs and other	Various expenses	-	84,188
			<u>\$ 1,680,228</u>	<u>\$ 1,303,819</u>
Revenue from:				
University	Services, space, and programs	Other income	\$ 85,743	\$ 140,328
University	Proportionate share of investment return	Investment income	16,495	9,885
Foundation	Various student organizations	Other income	11,815	13,007
SM Corp	Student program costs	Other income	8,925	3,018
UCorp	Student program costs	Other income	-	37,587
			<u>\$ 99,778</u>	<u>\$ 208,831</u>
Due from:				
University	Pooled investment account, Level 1 investments	Due from related party	\$ 698,288	\$ 789,883
University	Cost reimbursements	Due from related party	2,484	260
UCorp	Accrued salaries, other expenses	Due from related party	-	16,118
Foundation	Cost reimbursements	Due from related party	610	200
			<u>\$ 702,380</u>	<u>\$ 806,551</u>
Due to:				
University	Reimbursed services and cash held for student organizations	Due to related party	\$ 242,301	\$ 238,710
UCorp	Student program costs and other	Due to related party	-	1,020
SM Corp	Payroll processing and administration fees	Due to related party	-	-
			<u>141,330</u>	<u>139,404</u>
			<u>\$ 383,631</u>	<u>\$ 377,114</u>

Note 7 – Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Note 8 – Contingencies

From time to time, the Organization is subject to litigation as a result of its ongoing activities. Management believes that the outcomes of such litigation will not have a material adverse effect on the Organization's financial position, results of operations or liquidity.

SUPPLEMENTAL INFORMATION

Associated Students, Inc. of California State University San Marcos
 Schedule of Net Position
 June 30, 2018
 (for inclusion in the California State University)

Assets:		
Current assets:		
Cash and cash equivalents		\$ 61,851
Short-term investments		-
Accounts receivable, net		708,460
Capital lease receivable, current portion		-
Notes receivable, current portion		-
Pledges receivable, net		-
Prepaid expenses and other current assets		-
Total current assets		<u>769,311</u>
Noncurrent assets:		
Restricted cash and cash equivalents		902,759
Accounts receivable, net		-
Capital lease receivable, net of current portion		-
Notes receivable, net of current portion		-
Student loans receivable, net		-
Pledges receivable, net		-
Employment investments		-
Other long-term investments		-
Capital assets, net		17,008
Other assets		3,000
Total noncurrent assets		<u>922,767</u>
Total assets		<u>1,692,078</u>
Deferred outflows of resources:		
Unamortized loss on debt refunding		-
Net pension liability		-
Net OPEB liability		-
Others		-
Total deferred outflows of resources		<u>-</u>
Liabilities:		
Current liabilities:		
Accounts payable		407,658
Accrued salaries and benefits		-
Accrued compensated absences, current portion		-
Unearned salaries		88,997
Capital lease obligations, current portion		5,614
Long-term debt obligations, current portion		-
Claims liability for losses and loss adjustment expenses, current portion		-
Derivatory accounts		-
Other liabilities		-
Total current liabilities		<u>492,269</u>
Noncurrent liabilities:		
Accrued compensated absences, net of current portion		-
Unearned salaries		-
Claims refundable		-
Capital lease obligations, net of current portion		9,417
Long-term debt obligations, net of current portion		-
Claims liability for losses and loss adjustment expenses, net of current portion		-
Derivatory accounts		-
Net pension liability		-
Net OPEB liability		-
Other liabilities		-
Total noncurrent liabilities		<u>9,417</u>
Total liabilities		<u>501,686</u>
Deferred inflows of resources:		
Service contract fee arrangements		-
Net pension liability		-
Unamortized gain on debt refunding		-
Interchange transactions		-
Net OPEB liability		-
Others		-
Total deferred inflows of resources		<u>-</u>
Net Position:		
Net investment in capital assets		2,879
Restricted for:		
Nonspendable – endowments		-
Expendable:		
Scholarships and fellowships		-
Research		-
Lease		-
Capital projects		-
Debt service		-
Other		-
Unrestricted		408,614
Total net position		<u>\$ 411,493</u>

Associated Students, Inc. of California State University San Marcos
 Schedule of Revenues, Expenses, and Changes in Net Position
 Year Ended June 30, 2018
 (for inclusion in the California State University)

Revenues:	
Operating revenues:	
Student tuition and fees, gross	\$ 2,113,392
Scholarship allowances	
Grants and contracts, noncapital:	
Federal	
State	
Local	
Nongovernmental	
Sales and services of educational activities	
Sales and services of auxiliary enterprises, gross	
Scholarship allowances	
Other operating revenues	140,085
Total operating revenues	2,253,457
Expenses:	
Operating expenses:	
Instruction	
Research	
Public service	
Academic support	
Student services	642,145
Institutional support	
Operation and maintenance of plant	
Student grants and scholarships	
Auxiliary enterprise expenses	1,631,457
Depreciation and amortization	15,210
Total operating expenses	2,288,812
Operating income (loss)	(35,355)
Nonoperating revenues (expenses):	
State appropriations, noncapital	
Federal financial aid grants, noncapital	
State financial aid grants, noncapital	
Local financial aid grants, noncapital	
Nongovernmental and other financial aid grants, noncapital	
Other federal nonoperating grants, noncapital	
Gifts, noncapital	
Investment income (loss), net	15,485
Endowment income (loss), net	
Interest expense	
Other nonoperating revenues (expenses) - extol, interagency transfers	
Other nonoperating revenues (expenses) - interagency transfers	
Net nonoperating revenues (expenses)	15,485
Income (loss) before other revenues (expenses)	(19,860)
State appropriations, capital	
Grants and gifts, capital	
Additions (reductions) to permanent endowments	
Increase (decrease) in net position	(19,860)
Net position:	
Net position at beginning of year, as previously reported	488,448
Restatements	
Net position at beginning of year, as restated	488,448
Net position at end of year	\$ 468,588

See independent auditors' report.

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Associated Students, Inc. of California State University San Marcos
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2.3 Restricted current investments at June 30, 2018 related to:	Amount
Add description	\$ -
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Total restricted current investments at June 30, 2018	\$ -

2.4 Restricted noncurrent investments at June 30, 2018 related to:	Amount
Endowment investment	\$ -
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Total restricted noncurrent investments at June 30, 2018	\$ -

See independent auditors' report.

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2.1 Restricted cash and cash equivalents at June 30, 2018:							
Partially restricted cash and cash equivalents related to endowments	\$ 92,838						
All other restricted non-capital cash equivalents	95,628						
Total restricted cash and cash equivalents	\$ 188,466						
2.2 Categories of investments at June 30, 2018:							
	Current	Current	Total Current	Noncurrent	Noncurrent	Total Noncurrent	Total
	Investment	Investment	Investment	Investment	Investment	Investment	Investment
State of California Budget Money Investment Fund (SBMF)							
State of California Local Agency Investment Fund (LAIF)							
Corporate bonds							
Municipal bonds							
Money market funds							
Repurchase agreements							
Government paper							
Asset backed securities							
Foreign bonds							
Structured bonds							
U.S. agency securities							
U.S. Treasury securities							
Equity securities							
Exchange traded funds (ETFs)							
Alternative investments							
Private equity (including limited partnerships)							
Real estate							
Managed futures							
Real estate investment trusts (REITs)							
Commodities							
Derivatives							
Other alternative investment types							
Other external investment pools (including SWIFT)							
Add description							
Add description							
Add description							
Add description							
Add description							
Other major investments:							
Add description							
Add description							
Add description							
Add description							
Add description							
Total investments							
Less investment basis funds							
Total investments							
2.3 Assets held by the University under contractual agreements June 30, 2018:							
Portion of investments held by the University under contractual agreements at June 30, 2018:							

See independent auditors' report.

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Associated Students, Inc. of California State University San Marcos
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2.5 Fair value hierarchy in investments at June 30, 2018:							
	Current	Current	Total Current	Noncurrent	Noncurrent	Total Noncurrent	Total
	Investment	Investment	Investment	Investment	Investment	Investment	Investment
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3	Level 1, 2, 3
State of California Budget Money Investment Fund (SBMF)							
State of California Local Agency Investment Fund (LAIF)							
Corporate bonds							
Exchange traded funds							
Municipal bonds							
Money market funds							
Repurchase agreements							
Government paper							
Asset backed securities							
Foreign bonds							
Structured bonds							
U.S. agency securities							
U.S. Treasury securities							
Equity securities							
Exchange traded funds (ETFs)							
Alternative investments							
Private equity (including limited partnerships)							
Real estate							
Managed futures							
Real estate investment trusts (REITs)							
Commodities							
Derivatives							
Other alternative investment types							
Other external investment pools (including SWIFT)							
Add description							
Add description							
Add description							
Add description							
Add description							
Other major investments:							
Add description							
Add description							
Add description							
Add description							
Add description							
Total investments							

See independent auditors' report.

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	Balance		Change		Balance		Current	Long-Term
	June 30, 2017	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017	June 30, 2018		
Accounts receivable	10,000	10,000	-	-	10,000	10,000	-	-
Accounts payable	(5,000)	(5,000)	-	-	(5,000)	(5,000)	-	-
Capital assets	100,000	100,000	-	-	100,000	100,000	100,000	100,000
Liabilities	(100,000)	(100,000)	-	-	(100,000)	(100,000)	-	-
Total	10,000	10,000	-	-	10,000	10,000	100,000	100,000

Associated Students, Inc. of California State University San Marcos
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	Balance		Change		Balance		Current	Long-Term
	June 30, 2017	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017	June 30, 2018		
Accounts receivable	10,000	10,000	-	-	10,000	10,000	-	-
Accounts payable	(5,000)	(5,000)	-	-	(5,000)	(5,000)	-	-
Capital assets	100,000	100,000	-	-	100,000	100,000	100,000	100,000
Liabilities	(100,000)	(100,000)	-	-	(100,000)	(100,000)	-	-
Total	10,000	10,000	-	-	10,000	10,000	100,000	100,000

See independent auditor's report.

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	Balance		Change		Balance		Current	Long-Term
	June 30, 2017	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017	June 30, 2018		
Accounts receivable	10,000	10,000	-	-	10,000	10,000	-	-
Accounts payable	(5,000)	(5,000)	-	-	(5,000)	(5,000)	-	-
Capital assets	100,000	100,000	-	-	100,000	100,000	100,000	100,000
Liabilities	(100,000)	(100,000)	-	-	(100,000)	(100,000)	-	-
Total	10,000	10,000	-	-	10,000	10,000	100,000	100,000

	Balance		Change		Balance		Current	Long-Term
	June 30, 2017	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017	June 30, 2018		
Accounts receivable	10,000	10,000	-	-	10,000	10,000	-	-
Accounts payable	(5,000)	(5,000)	-	-	(5,000)	(5,000)	-	-
Capital assets	100,000	100,000	-	-	100,000	100,000	100,000	100,000
Liabilities	(100,000)	(100,000)	-	-	(100,000)	(100,000)	-	-
Total	10,000	10,000	-	-	10,000	10,000	100,000	100,000

See independent auditor's report.

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Associated Students, Inc. of California State University San Marcos
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	Amount
7.1 Calculation of net position - net investment in capital assets	
Capital assets, net of accumulated depreciation	17,006
Capitalized lease obligations, current portion	(5,416)
Capitalized lease obligations, net of current portion	(9,417)
Long-term debt obligations, current portion	-
Long-term debt obligations, net of current portion	-
Portion of outstanding debt that is unrepaid at year-end	-
Other adjustments (please list)	-
Add description	-
Add description	-
Add description	-
Add description	-
Net position - net investment in capital assets	2,579
7.2 Calculation of net position - Restricted for nonexpendable - endowments	
Portion of restricted cash and cash equivalents related to endowments	-
Endowment investments	-
Other adjustments (please list)	-
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Net position - Restricted for nonexpendable - endowments	-
8 Transactions with related parties	
Payments to University for salaries of University personnel working on contracts, grants, and other programs	106,230
Payments to University for other than salaries of University personnel	485,945
Payments received from University for services, space, and programs	(63,610)
Gifts-in-kind to the University from discretely presented component units	-
Gifts (cash or assets) to the University from discretely presented component units	-
Accounts payable to University	(242,201)
Other accounts payable to University	-
Accounts receivable from University	2,494
Other accounts receivable from University	800,200
9 Other postemployment benefits obligation (OPEB)	
Intentionally left blank - not required/reproducible of FY17/18	-

See independent auditor's report.

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Associated Students, Inc. of California State University San Marcos
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	Amount
10 Pollution remediation liabilities under GASB Statement No. 45	
Account description	0
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Add description	-
Total pollution remediation liabilities	0
Less: current portion	-
Pollution remediation liabilities, net of current portion	0
This table is not a part of the prior period adjustment(s) recorded to beginning net position	
Net position as of June 30, 2017, as previously reported	\$ 483,448
Prior period adjustments:	
1 (Net description of each adjustment)	-
2 (Net description of each adjustment)	-
3 (Net description of each adjustment)	-
4 (Net description of each adjustment)	-
5 (Net description of each adjustment)	-
6 (Net description of each adjustment)	-
7 (Net description of each adjustment)	-
8 (Net description of each adjustment)	-
9 (Net description of each adjustment)	-
10 (Net description of each adjustment)	-
Net position as of June 30, 2017, as restated	483,448
Provide a detailed breakdown of the journal entries (in the financial statement foot notes) needed to record each prior period adjustment	
Net position class:	Debit
1 (breakdown of adjusting journal entry)	(2,681)
Net position class:	
2 (breakdown of adjusting journal entry)	
Net position class:	
3 (breakdown of adjusting journal entry)	
Net position class:	
4 (breakdown of adjusting journal entry)	
Net position class:	
5 (breakdown of adjusting journal entry)	
Net position class:	
6 (breakdown of adjusting journal entry)	
Net position class:	
7 (breakdown of adjusting journal entry)	
Net position class:	
8 (breakdown of adjusting journal entry)	
Net position class:	
9 (breakdown of adjusting journal entry)	
Net position class:	
10 (breakdown of adjusting journal entry)	

See independent auditor's report.

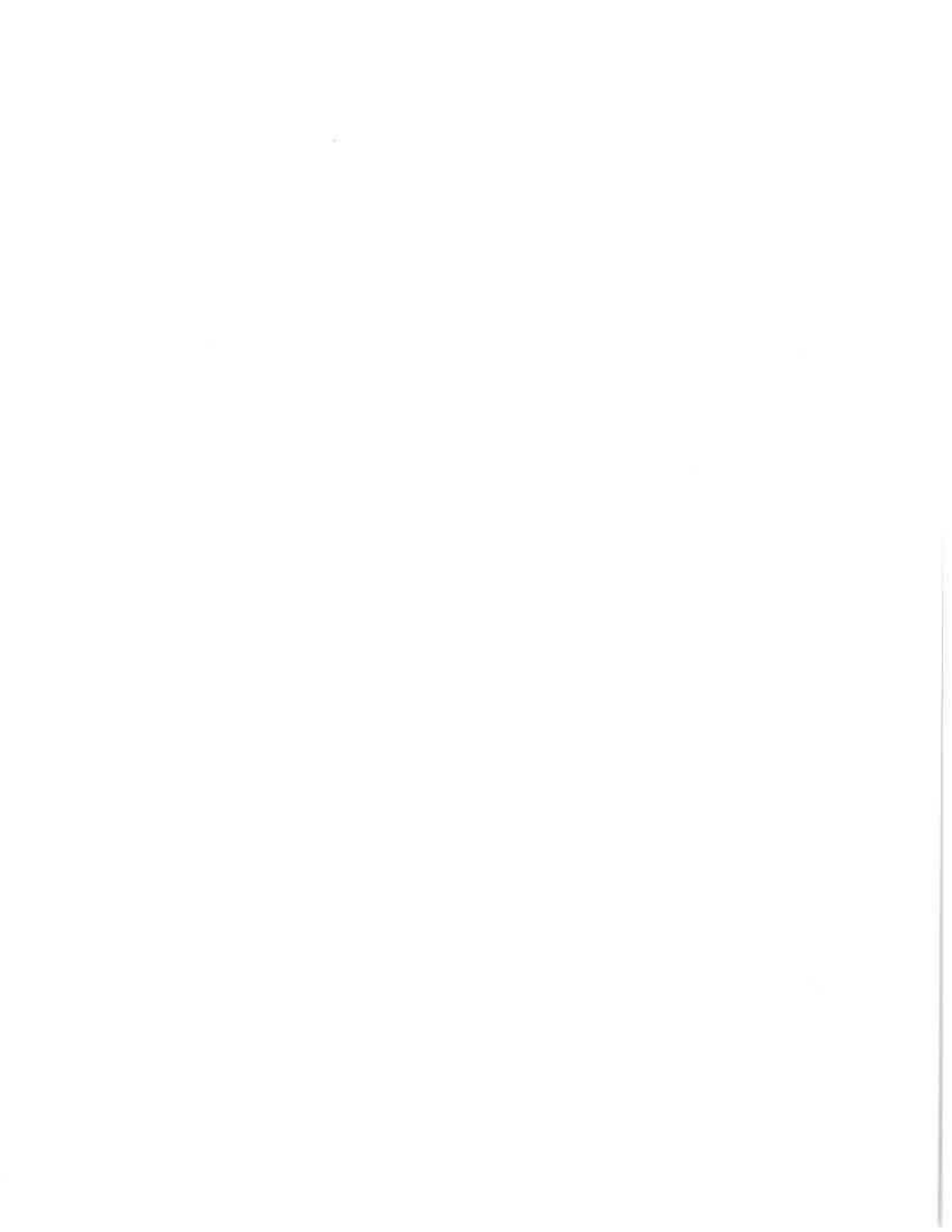
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Associated Students, Inc. of California State University San Marcos
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12 Natural Classrooms of Operating Expenses

	Salaries	Benefits	Scholarships and fellowships	Supplies and other services	Depreciation and amortization	Total operating expenses
Instruction	-	-	-	-	-	-
Research	-	-	-	-	-	-
Public service	-	-	-	-	-	-
Academic support	-	-	-	-	-	-
Student services	-	-	-	642,145	-	642,145
Institutional support	-	-	-	-	-	-
Operation and maintenance of plant	-	-	-	-	-	-
Student grants and scholarships	-	-	-	-	-	-
Auxiliary enterprise expenses	-	-	-	1,091,487	-	1,091,487
Depreciation and amortization	-	-	-	-	18,210	18,210
Total	-	-	-	2,733,832	18,210	2,952,042

See independent auditors' report.



ASI Meeting Schedule 2018/19

Most meetings will take place in ASI Conference Room in USU 3700 unless otherwise indicated on posted agenda

Most BOD meetings will take place in USU 2310 A & B

Board of Directors	
Date	Time
Friday, October 5	2:30 - 4pm
Friday, October 19	2:30 - 4pm
Friday, November 2	2:30 - 4pm
Friday, November 16	2:30 - 4pm
Friday, December 7	2:30-4pm
Friday, February 1	2:30 - 4pm
Friday, February 15	2:30 - 4pm
Friday, March 1	2:30 - 4pm
Friday, March 15	2:30 - 4pm
Friday, April 12	2:30 - 4pm
Friday, April 26	2:30 - 4pm
Friday, May 10	2:30 - 4pm
Advisors: Ashley & Annie	

Student Advocacy Committee	
Date	Time
Friday, October 26	2:30 - 4pm
Friday, November 30	2:30 - 4pm
Friday, February 22	2:30 - 4pm
Friday, March 22	2:30 - 4pm
Friday, May 3	2:30 - 4pm
Advisors: DOS Rep & ASI Rep	

Internal Operations	
Date	Time
Friday, October 12	2:30 - 4pm
Wednesday, November 9	2:30 - 4pm
Friday, February 8	2:30 - 4pm
Friday, March 8	2:30 - 4pm
Friday, April 19	2:30 - 4pm
Advisors: Annie, Katy, & Vikki	

Executive Committee	
Date	Time
Tuesday, October 23	9:00-10:00am
Friday, November 19	9:00-10:00am
Friday, December 7	9:00-10:00am
Friday, February 15	9:00-10:00am
Friday, March 15	9:00-10:00am
Friday, April 26	9:00-10:00am
Advisors: Ashley & Annie	

Elections Committee*	
Date	Time
TBD	TBD
* Schedule dependent upon committee availability	
Advisors: DOS & Inclusive Excellence	

BOD Professional/Personal Development *		
Date	Time	Topic
10/4/2018	12-1pm	Public Speaking
10/16/2018	12-1pm	Cultural Awareness
10/19/2018	4-5:30pm	Leadership Compass
11/2/2018	4-5:30pm	Effective Communication
11/8/2018	6-8pm	Etiquette Dinner
11/15/2018	12-1pm	Branding Yourself
11/16/2018	12-1pm	Ethics & Integrity
11/17/2018	12-1pm	Branding Yourself
1/18/2019	9am-3pm	All ASI Mid-Year Retreat
1/26/2019	9am-3pm	BOD Mid-Year Retreat
* Connect with Ashley if unable to attend		
Advisor: Ashley		

Awards Committee*	
Date	Time
TBD	TBD
* Schedule dependent upon committee availability	
Advisors: Ashley & Kim P.	

Personnel Committee*	
Date	Time
TBD	TBD
* Schedule dependent upon committee availability	
Advisors: SA Rep & UARSC Rep	

Elections Committee Needs 3 Reps that are not running			
Plan and oversee ASI Elections. Ensure candidates are informed of and adhere to elections policies and procedures.	Celeste Espindola	espin076@cougars.csusm.edu	BOD rep not running
Receive and review election complaints and grievances.	Paulette Cruz (chair)	cruz135@cougars.csusm.edu	BOD rep not running
Participate in unbiased investigation of any adforementioned complaints and/or grievances	Nick Brown	brown324@cougars.csusm.edu	BOD rep not running
Assist in advertisements and promoting ASI elections to increased voter turnout and candidate participation	Anna Rapada	rapad002@cougars.csusm.edu	non-ASI student
Dates/times based on committee member availability. Fall & spring semesters.	Aeriell Woodhams	usulivecoordinator@csusm.edu	non-ASI student
	Rex Andrade	andra063@cougars.csusm.edu	non-ASI student
	Emma Pearson	pears027@cougars.csusm.edu	non-ASI student

10.5.18 Reports

Name *	Estefania Fraticelli
Position on Board *	Sustainability Rep.
News: Highlights and successes related to your position (i.e. meetings, past events, new campus/community partners) *	-Student outreach -GEC Moana Movie night -Sustainability Accountability Document -Interest from a Sorority
Updates on your ASI and University Committees *	-Student Advocacy Committee had created 3 questions for the candidate forum
Upcoming Events and New Initiatives/Collaborations *	-GEC Movie Night Collaboration -Sustainability Accountability Document
Areas of concern related to your position and its constituents. *	Event Planning, incorporating ASI into collaborations

Name *	Mane Telpian
Position on Board *	CSM Representative
News: Highlights and successes related to your position (i.e. meetings, past events, new campus/community partners) *	Johnny Aceves, and I have finalized the date for the CougarCon polling event on Thursday, October 11th. We have completed the survey and reserved all the items we will be needing for the event (Ipads, table, etc). I am to order 200 donuts for the cost of \$150 for this event. We had called

several shops, and this option was the most inexpensive. During our event, we will be reaching out to students, collecting their opinions, and letting them know about CougarCon.

Updates on your ASI and University Committees *

The TPAC (Technology Policy Advisory Committee) meets on a biweekly basis, therefore I have not yet attended the TPAC since the last BOD meeting. Due to the Academic Senate meeting, there was no APC (Academic Advisory Committee) this week; however, the committee (myself included) has been assigned the task of reading and reviewing the CSUSM Undergraduate Course Repeat and GPA Adjustment policy.

Upcoming Events and New Initiatives/Collaborations *

An upcoming event is the CougarCon Polling Event. My co-rep, and I are meeting with the Dean of CSM as well to discuss concerns regarding students of the College of Science and Mathematics, and potential ideas and funding for CougarCon.

Areas of concern related to your position and its constituents. *

No areas of concern as of now.

Name *

Nick Brown

Position on Board *

CoBA Rep

News: Highlights and successes related to your position (i.e. meetings, past events, new campus/community partners) *

Met with Student Org presidents and got a good idea of their needs.
-notified orgs about leadership fund
-CoBA student org bonfire was a success

Updates on your ASI and University Committees *

Joint Audit committee approved Fiscal reports for the previous years.

Upcoming Events and New Initiatives/Collaborations *	Nov 6th, Mark 106 Financial Wellness event
Areas of concern related to your position and its constituents. *	N/A
Name *	Paulette Cruz
Position on Board *	CEHHS REPRESENTATIVE
News: Highlights and successes related to your position (i.e. meetings, past events, new campus/community partners) *	On the 24th of September Ailed and I met with Dean Ayala and discussed ASI's goals and our own goals. We discussed potential events we can do for our constituents. He also gave us information on active student organizations that we have now reached out to. He wants us to meet 2-3 times a semester so that we can report on what we are accomplishing. We also met with Mariiyn Huerta, the communication specialist for CEHHS. We plan on working closely with her to promote the visibility of ASI and to promote the events Ailed and I plan.
Updates on your ASI and University Committees *	N/A
Upcoming Events and New Initiatives/Collaborations *	We are collaborating with the Student Nursing Association to have toy donations on campus for the Ronald McDonald house. We are still working on the details of how we can assist them. We are meeting with him next Monday to go over the details.
Areas of concern related to your position and its constituents. *	We are working on visibility and how to better serve our constituents. We can do this through events but we also want to find other ways to do that.

Name *	Naseli Fotoohi
Position on Board *	CoBA Representative
News: Highlights and successes related to your position (i.e. meetings, past events, new campus/community partners) *	Excited to plan with Nick ways to do research on our constituents for the Wellness Development Plan! Already have ideas now we just need to initiate to make the next move.
Updates on your ASI and University Committees *	Just joined two committees; BLP and TPAC
Upcoming Events and New Initiatives/Collaborations *	Talked to two societies regarding ideas how ASI can support them financially or marketing wise.
Areas of concern related to your position and its constituents. *	In the works of creating a women's society or club in business.

Name *	Kenneth Tran
Position on Board *	Executive Vice President
News: Highlights and successes related to your position (i.e. meetings, past events, new campus/community partners) *	<p>IP Meeting: Talked about voice/tone in social media</p> <p>IO Meeting: Prepping for next week's IO meeting Working on budget guiding principles and budget allocation timeline</p> <p>Cougar Pantry:</p>

Volunteering
Presentation to CoBA this morning

Updates on your ASI and University Committees *

Joint Audit:
I was absent, however Nick Brown was ASI Representative during the meeting.

Upcoming Events and New Initiatives/Collaborations *

Saturday:
Color Run Tabling

Next Friday:
IP Team Meeting
IO Meeting

Areas of concern related to your position and its constituents. *

N/A

Name *

juan aceves

Position on Board *

CSM rep.

News: Highlights and successes related to your position (i.e. meetings, past events, new campus/community partners) *

We, Mane and I, have put in the final confirmation for our upcoming cougar con polling event for OCT 11. We appear to be on track with our initial SMART goals for the year, and to have our event proceed smoothly. In addition to this we have gotten in contact with the STEM center with and currently choosing a date for ASI and STEM center collaboration (awaiting further details). Still awaiting meeting with our dean, creating agenda items to bring up with her (OCT 9).

Updates on your ASI and University Committees *

– Committees are going fine, as of right now there is nothing to report on SAC (student academic committee).
– Student advocacy committee (SAC 2) is going well also, we

as a team created a questions for the upcoming "Candidate Forum". All appears to be going swimmingly as of now, really happy with the questions we came up with.

Upcoming Events and New Initiatives/Collaborations *

– Donuts with CSM: cougar con polling event upcoming on OCT 11th
– STEM Student Organization Day; STEM Center ft. ASI (TBD)

Areas of concern related to your position and its constituents. *

N/A

Name *

Ailed Torres

Position on Board *

CEHHS Rep

News: Highlights and successes related to your position (i.e. meetings, past events, new campus/community partners) *

Paulette and I met with the Dean and we discussed an event in which he interacts with students and answers their questions.

Updates on your ASI and University Committees *

N/A

Upcoming Events and New Initiatives/Collaborations *

Succulents with the dean
We're contacting CEHHS organizations for collaborations

Areas of concern related to your position and its constituents. *

N/A

Name *

Alexa Diaz

Position on Board *

Student at Large for Diversity and Inclusiveness

News: Highlights and successes related to your position (i.e. meetings, past events, new campus/community partners) * As my first week fulfilling this position, I have had the opportunity to collaborate with Estefania, Sustainability Rep for an event that we hope to host this month. I have also reached out to the ALCI Center and am planning to collaborate with International Students in hopes of bringing them a sense welcoming.

Updates on your ASI and University Committees * I have not yet met with my University Committees.

Upcoming Events and New Initiatives/Collaborations * I am collaborating with Estefania, the Sustainability Representative where we will be working closely with the campus centers (i.e. the Gender Equity Center, Cross Cultural Center, Latinx Center, Black Student Center, LGBTQA Pride Center). Our focus this month is "Diversity and Inclusion Month" and we are currently searching for a film that about low-income populations and how they're affected by environmental issues. We wish to host a movie-screening on campus where we will provide a discussion after the film and snacks throughout the event. More details to come.

Areas of concern related to your position and its constituents. * No areas of concern at the moment.

Name * Alexa Diaz

Position on Board * Student at Large for Diversity and Inclusiveness

News: Highlights and successes related to your position (i.e. meetings, past events, new campus/community partners) * As my first week fulfilling this position, I have had the opportunity to collaborate with Estefania, Sustainability Rep for an event that we hope to host this month. I have also reached out to the ALCI Center and am planning to

collaborate with International Students in hopes of bringing them a sense welcoming.

Updates on your ASI and University Committees *

I have not yet met with my University Committees.

Upcoming Events and New Initiatives/Collaborations *

I am collaborating with Estefania, the Sustainability Representative where we will be working closely with the campus centers (i.e. the Gender Equity Center, Cross Cultural Center, Latinx Center, Black Student Center, LGBTQA Pride Center). Our focus this month is "Diversity and Inclusion Month" and we are currently searching for a film that about low-income populations and how they're affected by environmental issues. We wish to host a movie-screening on campus where we will provide a discussion after the film and snacks throughout the event. More details to come.

Areas of concern related to your position and its constituents. *

No areas of concern at the moment.
