

**Suggested Course Sequence for Pre-Business Management Option:
Management and Organizations Track**

IMPORTANT NOTE: The following semester schedules are intended only for full-time students who do not have significant non-academic responsibilities.

Semester 1	Course	Units	Prerequisites	Type
BUS 202	Introduction to Business Law	3		PBUS Core
GEO 102	GE Area A1	3		GE
GE	GE Area A3	3		GE
GEL 101	GE Area E	3		GE
ECON 202	Principles of Macroeconomics	3		PBUS Core
	Total Units	15		
Semester 2				
GEW 101	Principles of Written Communication	3		GE
MATH 132	Survey of Calculus	3		PBUS Core
GE	GE Area B1 or B2	3		GE
Language	Language Course 201 – GE Area C3	3		GE
ECON 201	Principles of Microeconomics	3		PBUS Core
	Total Units	15		
Semester 3				
ACCT 201	Introduction to Financial Accounting	3		PBUS Core
BUS 203	Business Writing	3		PBUS Core
GE	C1, C2, Dc/Dg, Dh, or D7	3		GE
GE	C1, C2, Dc/Dg, Dh, or D7	3		GE
GE	C1, C2, Dc/Dg, Dh, or D7	3		GE
	Total Units	15		
Semester 4				
ACCT 202	Introduction to Managerial Accounting	3		PBUS Core
BUS 204	Business Statistics	3		PBUS Core
GE	C1, C2, Dc/Dg, Dh, or D7	3		GE
GE	C1, C2, Dc/Dg, Dh, or D7	3		GE
GE	GE Area B1/B3 or B2/B3	3		GE
	Total Units	15		

**Suggested Course Sequence for Management Option:
Management and Organizations Track**

IMPORTANT NOTE: The following semester schedules are intended only for full-time students who do not have significant non-academic responsibilities.

Semester 5	Course	Units	Prerequisites	Type
FIN 302	Foundations of Finance	2		Required
OM 302	Foundations of Operations Management	2		Required
BUS 322	Introduction to Data Analytics	2		Required
MGMT 305	Organizational Behavior	4		Required
GE	BB/CC/DD	3		GE
BUS 300	Business Professional Development	2		Required
	Total Units	15		
Semester 6				
BUS 302	Foundations of Business Environments	2		Required
MKTG 302	Foundations of Marketing	2		Required
MIS 302	Foundations of MGMT Information Systems	2		Required
Core Courses	MGMT 415/ MGMT 452/ MGMT 461	8		Required
	Total Units	14		
Semester 7				
BUS 444	Strategy Management in Global Environments	4	See CSUSM General Catalog	Required
Core Courses	MGMT 415/MGMT 452/MGMT 461	4		Electives
GE	BB/CC/DD	3		GE
Electives	MGMT & ORG Electives	4	Refer to the table below	Required
	Total Units	15		
Semester 8				
BUS 495	Senior Experience	3	See CSUSM General Catalog	Required
Electives	MGMT & ORG Electives	10	Refer to the table below	Electives
GE	BB/CC/DD	3		GE
	Total Units	16		

Management & Organizations Track Electives

ENTR 320	Creativity, Innovation & Entrepreneurship	4		Electives
ENTR 421	New Venture Management	2		Electives
GBM 425	International Business Management	4	BUS 302 Co/Pre-req.	Electives
GBM 427	Cross Cultural Negotiating & Global Business	2		Electives
MGMT 420	Personnel Selection & Appraisal	4	MGMT 415 Co/Pre-req	Electives
MGMT 422	Personnel Selection & Appraisal	2	MGMT 415 Co/Pre-req	Electives
MGMT 425	Employment Law	2	MGMT 415 Co/Pre-req	Electives
MGMT 428	Compensation & Benefits	4	MGMT 415 Co/Pre-req	Electives
MGMT 432	In The Executive's Chair	2	BUS 302 Pre-req	Electives
MGMT 465	Developing Management Skills	4	MGMT 305 or 302 Pre-req	Electives
MGMT 470	Strategic Management of Technological Innovation	2	BUS 302, MGMT 305 or 302, and MKTG 302 Pre-req	Electives
MGMT 474	Business Sustainability	4	BUS 302 Pre-req	Electives
MGMT 481-5	Special Topics in Management	1-4	See Course Description	Electives