

Facility Services/Energy Management and Utility Services

Provides quality facility maintenance, operations, and support services that foster a university of first choice while enhancing our learning environment. Facility Services proudly maintains a clean, sustainable learning and working environment for our students, faculty, and staff.

2022

Strengths

163

Understands My Needs and Requirements Helpful Staff

respondents

2019

259 respondents

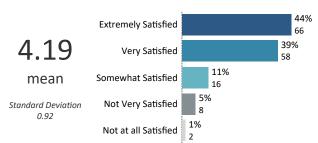
Opportunities

Knowledgeable Staff

Responds to Requests Within an Acceptable Time Frame Moving in a Positive Direction **Facilitates Problem Resolution**

Overall Satisfaction

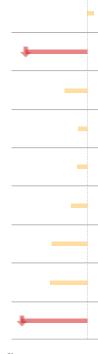
Thinking of your OVERALL experience with this department, how would you rate your satisfaction with it during the past 12 months in meeting your department's needs?



Mean Score

Mean Scores Below 3.00 - Low | 3.00 to 3.59 - Marginal | 3.60 to 4.29 - Good | 4.30 & above - Excellent

Me	Mean Scores Below 3.00 - Low 3.00 to 3.59 - Marginal 3.60 to 4.29 - Good 4.30 & above - Excellent										
_#	Question	2018	2019	2022	prior year						
1	Thinking of your OVERALL experience with Facility Services/Energy Management and Utility Services, how would you rate your satisfaction with it during the past 12 months?	4.15	4.24	4.19							
2	Understands my needs and requirements	4.13	4.21	4.22							
3	Accessible to customers (via phone, voicemail, e-mail, etc.)	4.18	4.31	4.17	1						
4	Responsive to requests within an acceptable time frame	4.09	4.19	4.14							
5	Provides effective advice, support, and guidance	4.17	4.23	4.21	_						
6	Facilitates problem resolution	4.13	4.23	4.21	_						
7	Knowledgeable staff	4.27	4.35	4.31	_						
8	Helpful staff	4.31	4.39	4.31							
9	Effectively uses website to provide access to information and services	4.13	4.24	4.16							
10	Moving in a positive direction to better meet my needs	4.13	4.32	4.17	+						



Background

- 4th annual Customer Satisfaction Survey
- Curvou Dariade April 10 May 20 2022, 22 dapartments participated

- and 3 open-ended questions (like, improve, recognition)
- Contact vpfas@csusm.edu for questions about this report or additional analysis of survey data

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Survey and analytics powered by Triton/ytics™, Organizational Assessments and Strategy, UC San Diego

Change -Increase/Decrease of 0.09 or greater



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2022 Satisfaction Question Response Frequencies

Response Frequencies Breakdown			Mean
Thinking of your OVERALL experience with Facility Services/Energy 1 Management and Utility Services, how would you rate your satisfaction with it during the past 12 months?	83% (124)	11% <mark>7%</mark> (16) (10)	4.19
2 Understands my needs and requirements	83% (124)	10% <mark>7%</mark> (15) (<mark>10)</mark>	4.22
3 Accessible to customers (via phone, voicemail, e-mail, etc.)	79% (117)	12% 9% (18) (13)	4.17
4 Responsive to requests within an acceptable time frame	79% (116)	12% <mark>10%</mark> (14)	4.14
5 Provides effective advice, support, and guidance	80% (114)	14% <mark>6%</mark> (20) <mark>(8)</mark>	4.21
6 Facilitates problem resolution	79% (116)	15% <mark>5%</mark> (22) (8)	4.21
7 Knowledgeable staff	86% (126)	11% <mark>3%</mark> (16) (<mark>5</mark>)	4.31
8 Helpful staff	86% (126)	10% <mark>4%</mark> (15) <mark>(6)</mark>	4.31
9 Effectively uses website to provide access to information and services	78% (104)	16% <mark>6%</mark> (21) (8)	4.16
10 Moving in a positive direction to better meet my needs	80% (113)	14% <mark>6%</mark> (20) (8)	4.17
Very/Extremely Satisfied Somewhat Satisfied	Not Very/Not At	All Satisfied	

Mean (Average) Scores - Below 3.00 - Low | 3.00 to 3.59 - Marginal | 3.60 to 4.29 - Good | 4.30 & above - Excellent



Facility Services/Energy Management and Utility Services

Net Promoter Score

Below 0 - Low | 0-19 - Marginal | 20-49 - Good | 50 & above - Excellent

The Customer Satisfaction Survey includes the question "How likely is it that you would share a positive impression of Facility Services/Energy Management and Utility Services with others? (10 being extremely likely and 0 being not at all likely)" answered on a scale from 0 to 10. The Net Promoter Score is calculated as follows: the percent falling in the lowest segment (red section below) is subtracted from the percent falling in the highest segment (blue section below) to determine the Net Promoter (NPS) score.

2018	2019	2022
NPS	NPS	36 NPS
- =	- =	57.5% - 21.6% = 36

NPS Breakdown for 2022

	Detractor							sive	Promoter		
0	1	2	3	4	5	6	7	8	9	10	
3%			1%	3%	8% 12	7% 11	8% 13	12% 19	17% 26	41% 62	

About NPS

The Net Promoter Score (NPS) is widely used in business to determine growth potential [1]. Different types of customers can have positive or negative effects on the success of the survey unit. The NPS identifies them as follows:

Detractors

Score 0-6 on the Recommend question. These are <u>dissatisfied</u> customers who will not promote or recommend the survey unit at all and may provide negative information to others.

Passives

Score in the neutral sections of the Recommend question (7-8). These are <u>passive</u>, <u>neutral customers</u>, who, while perhaps satisfied, are likely to do nothing to actively contribute to the success of the survey unit.

Promoters

Score 9-10 on the Recommend question. These are <u>satisfied and enthusiastic</u> customers.

The NPS score can potentially range from +100, where all customers are Promoters, to -100, where all customers are Detractors. Evaluation of the NPS is based on the following scale:

Below 0 – LOW 0 to 19 – MARGINAL 20 to 49 – GOOD 50 & above - EXCELLENT

The cut-off points were developed by examining the distribution of NPS scores from over 300 survey departments rated by over 24,000 total customers from seven Universities (CSU Cal Poly, CSU Chancellor's Office, CSU Fullerton, CSU San Marcos, UC Davis, UC Riverside, and UC San Diego) participating in customer surveys. Along with Overall Satisfaction and unit Strengths and Opportunities, the NPS provides an externally-validated benchmark to help track progress over the course of future evaluations.

[1] Reichheld, Frederick F. (December 2003). "One Number You Need to Grow". Harvard Business Review.



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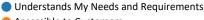
Influential Strengths

Correlation with "Overall Satisfaction"

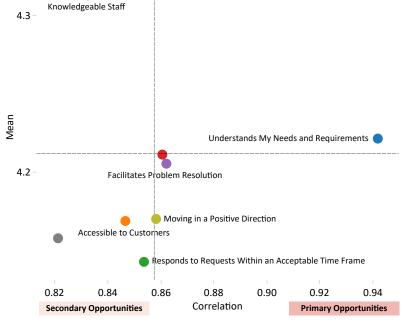
Strengths

Strengths and Opportunities by Survey Question With Axes at the Average Question Mean and Average Question by "Overall Satisfaction" Correlation

Correlation Coefficient Average = **0.86**, Mean Average = **4.21**



- Accessible to Customers
- Responds to Requests Within an Acceptable Time Frame
- Provides Effective Advice, Guidance
- Facilitates Problem Resolution
- Knowledgeable Staff
- Helpful Staff
- Effectively Uses Websites, Online Documentation
- Moving in a Positive Direction



Strengths

Higher than average mean score, lower than average correlation.
"Keep up the good work"

Influential Strengths

Higher than average mean score, higher than average correlation. "Keep an eye on"

Secondary Opps

Lower than average mean score, lower than average correlation. "Low Priority"

Primary Opps

Lower than average mean score, higher than average correlation. "Concentrate Efforts"

List of Strengths & Opportunities by Question ST - Strength | IS - Influential Strength | PO - Primary Opportunity | SO - Secondary Opportunity

#	Question	Mean		Str/Opps
2	Understands my needs and requirements	4.22	0.94	IS
3	Accessible to customers (via phone, voicemail, e-mail, etc.)	4.17	0.85	SO
4	Responsive to requests within an acceptable time frame	4.14	0.85	SO
5	Provides effective advice, support, and guidance	4.21	0.86	РО
6	Facilitates problem resolution	4.21	0.86	РО
7	Knowledgeable staff	4.31	0.83	ST
8	Helpful staff	4.31	0.84	ST
9	Effectively uses website to provide access to information and services	4.16	0.82	SO
10	Moving in a positive direction to better meet my needs	4.17	0.86	РО



Facility Services/Energy Management and Utility Services

Satisfaction Mean Scores by Classification Below 3.00 - Low | 3.00 to 3.59 - Marginal | 3.60 to 4.29 - Good | 4.30 & above - Excellent

	Overall Satisfaction	Understands My Needs and Requirements	Accessible to Customers	Responds to Requests Within an Acceptable Time Frame	Provides Effective Advice, Guidance	Facilitates Problem Resolution	Knowledgeable Staff	Helpful Staff	Effectively Uses Websites, Online Documentation	Moving in a Positive Direction
Academic/Faculty	4.22 (9)	4.22 (9)	4.33 (9)	4.38 (8)	4.25 (8)	4.33 (9)	4.29 (7)	4.25 (8)	4.29 (7)	4.14 (7)
Staff	4.21 (87)	4.23 (86)	4.22 (86)	4.14 (87)	4.30 (83)	4.23 (84)	4.40 (87)	4.41 (85)	4.17 (75)	4.20 (82)
Student	4.15 (54)	4.20 (54)	4.06 (53)	4.12 (52)	4.06 (51)	4.15 (53)	4.17 (53)	4.17 (54)	4.12 (51)	4.13 (52)

Number of respondents in parenthesis: (n). The (n) is not shown when the number of respondents is fewer than five Blank cells: respondents did not provide an answer to the question.



Facility Services/Energy Management and Utility Services

Satisfaction Mean Scores by Division and Classification Below 3.00 - Low | 3.00 to 3.59 - Marginal | 3.60 to 4.29 - Good | 4.30 & above - Excellent

		Overall Satisfaction	Understands My Needs and Requirements	Accessible to Customers	Responds to Requests Within an Acceptable Time Frame	Provides Effective Advice, Guidance	Facilitates Problem Resolution	Knowledgeable Staff	Helpful Staff	Effectively Uses Websites, Online Documentation	Moving in a Positive Direction
Academic Affairs	Academic/Faculty	4.22 (9)	4.22 (9)	4.33 (9)	4.38 (8)	4.25 (8)	4.33 (9)	4.29 (7)	4.25 (8)	4.29 (7)	4.14 (7)
	Staff	4.29 (28)	4.25 (28)	4.15 (27)	4.07 (28)	4.33 (24)	4.28 (25)	4.43 (28)	4.44 (27)	3.91 (23)	4.25 (24)
Finance and Administrative Services	Staff	4.17 (46)	4.24 (45)	4.28 (46)	4.20 (46)	4.37 (46)	4.24 (46)	4.48 (46)	4.42 (45)	4.37 (41)	4.20 (45)
None	Student	4.15 (54)	4.20 (54)	4.06 (53)	4.12 (52)	4.06 (51)	4.15 (53)	4.17 (53)	4.17 (54)	4.12 (51)	4.13 (52)
Non-division Areas (e.g., CRUE, IPC, IPA, OIE, and Communications)	Staff	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50
Student Affairs	Staff	4.00 (6)	4.00 (6)	3.67 (6)	3.67 (6)	3.83	3.83 (6)	3.83 (6)	4.00 (6)	3.60 (5)	3.83 (6)
University Advancement	Staff	4.20 (5)	4.20 (5)	4.60 (5)	4.40 (5)	4.00 (5)	4.20 (5)	4.20 (5)	4.60 (5)	4.25	4.20 (5)

Number of respondents in parenthesis: (n). The (n) is not shown when the number of respondents is fewer than five. Blank cells: respondents did not provide an answer to the question.

Facility Services/Energy Management and Utility Services - Supplemental Questions

