#### CSUSM Integrated Risk Management

Assists the campus community in identifying, understanding, prioritizing, and managing operational and strategic risk, and enables the campus to responsibly engage risk, individually and collectively.

2022	Strengths	0
25	Helpful Staff	Tł
ZJ	Provides Effective Advice, Guidance	w
respondents	Accessible to Customers	m
2019 43 respondents	Onnortunities	
-	Opportunities	

#### verall Satisfaction

Thinking of your OVERALL experience with this department, how would you rate your satisfaction with it during the past 12 months in meeting your department's needs?

		33% 8	
Opportunities	3.96	Very Satisfied	33% 8
Effectively Uses Websites, Online Documentation Understands My Needs and Requirements	mean	Somewhat Satisfied	29% 7
Facilitates Problem Resolution	Standard Deviation 0.89	Not Very Satisfied	4% 1
		Not at all Satisfied	

#### Mean Scores Below 3.00 - Low | 3.00 to 3.59 - Marginal | 3.60 to 4.29 - Good | 4.30 & above - Excellent

Mean Scores Below 3.00 - Low   3.00 to 3.59 - Marginal   3.60 to 4.29 - Good   4.30 & above - Excellent Mean Score 2022 change from 2022 chang								
#	Question	2019	2022	prior year				
1	Thinking of your OVERALL experience with Integrated Risk Management, how would you rate your satisfaction with it during the past 12 months?	4.20	3.96	+				
2	Understands my needs and requirements	4.26	3.92					
3	Accessible to customers (via phone, voicemail, e-mail, etc.)	4.39	4.22	-				
4	Responsive to requests within an acceptable time frame	4.39	4.22	-				
5	Provides effective advice, support, and guidance	4.43	4.25	-				
6	Facilitates problem resolution	4.38	4.04					
7	Knowledgeable staff	4.51	4.17					
8	Helpful staff	4.54	4.35	+				
9	Effectively uses website to provide access to information and services	4.18	3.56	+				
10	Moving in a positive direction to better meet my needs	4.33	4.05	+				

#### Background

- 4th annual Customer Satisfaction Survey
- Survey Period: April 18 May 20, 2022; 32 departments participated
- 16,691 total invited to participate (906 staff, 937 faculty, and 14,848 students) ٠
- 999 (6%) responded (246 staff, 63 faculty, 690 students)
- 10 standard satisfaction questions, 1 NPS, up to 5 supplemental questions, • and 3 open-ended questions (like, improve, recognition)

Contact vpfas@csusm.edu for questions about this report or additional analysis of survey data

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Change -Increase/Decrease of 0.09 or greater

# 2022 CSU San Marcos CSS Integrated Risk Management

Assists the campus community in identifying, understanding, prioritizing, and managing operational and strategic risk, and enables the campus to responsibly engage risk, individually and collectively.

# 2022 Satisfaction Question Response Frequencies

Response Frequencies Breakdown			Mean
<ul><li>Thinking of your OVERALL experience with Integrated Risk Management,</li><li>how would you rate your satisfaction with it during the past 12 months?</li></ul>	67% (16)	29% 4% (7) (1)	3.96
2 Understands my needs and requirements	67% (16)	25% <mark>8%</mark> (6) (2)	3.92
3 Accessible to customers (via phone, voicemail, e-mail, etc.)	83% (19)	13% <mark>4%</mark> (3) (1)	4.22
4 Responsive to requests within an acceptable time frame	87% (20)	4% <mark>9%</mark> (1) (2)	4.22
5 Provides effective advice, support, and guidance	83% (20)	13% <mark>4%</mark> (3) (1)	4.25
6 Facilitates problem resolution	75% (18)	13% 13% (3) (3)	4.04
7 Knowledgeable staff	87% (20)	9% <mark>4%</mark> (2) (1)	4.17
8 Helpful staff	87% (20)	9% <mark>4%</mark> (2) (1)	4.35
9 Effectively uses website to provide access to information and services		28% <b>17%</b> (5) (3)	3.56
10 Moving in a positive direction to better meet my needs	77% (17)	14% <mark>9%</mark> (3) (2)	4.05
Very/Extremely Satisfied Somewhat Satisfied	Not Very,	/Not At All Satisfied	

#### Mean (Average) Scores - Below 3.00 - Low | 3.00 to 3.59 - Marginal | 3.60 to 4.29 - Good | 4.30 & above - Excellent

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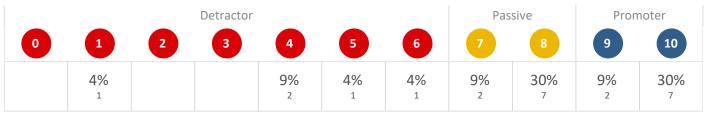
# Net Promoter Score

#### Below 0 - Low | 0-19 - Marginal | 20-49 - Good | 50 & above - Excellent

The Customer Satisfaction Survey includes the question **"How likely is it that you would share a positive impression of Integrated Risk Management with others? (10 being extremely likely and 0 being not at all likely)"** answered on a scale from 0 to 10. The Net Promoter Score is calculated as follows: the percent falling in the lowest segment (red section below) is subtracted from the percent falling in the highest segment (blue section below) to determine the Net Promoter (NPS) score.



# NPS Breakdown for 2022



# About NPS

The Net Promoter Score (NPS) is widely used in business to determine growth potential [1]. Different types of customers can have positive or negative effects on the success of the survey unit. The NPS identifies them as follows:

## Detractors

Score 0-6 on the Recommend question. These are <u>dissatisfied</u> customers who will not promote or recommend the survey unit at all and may provide negative information to others.

#### Passives

Score in the neutral sections of the Recommend question (7-8). These are <u>passive</u>, <u>neutral customers</u>, who, while perhaps satisfied, are likely to do nothing to actively contribute to the success of the survey unit.

## Promoters

Score 9-10 on the Recommend question. These are satisfied and enthusiastic customers.

The NPS score can potentially range from +100, where all customers are Promoters, to -100, where all customers are Detractors. Evaluation of the NPS is based on the following scale:

Below 0 – LOW 0 to 19 – MARGINAL 20 to 49 – GOOD 50 & above - EXCELLENT

The cut-off points were developed by examining the distribution of NPS scores from over 300 survey departments rated by over 24,000 total customers from seven Universities (CSU Cal Poly, CSU Chancellor's Office, CSU Fullerton, CSU San Marcos, UC Davis, UC Riverside, and UC San Diego) participating in customer surveys. Along with Overall Satisfaction and unit Strengths and Opportunities, the NPS provides an externally-validated benchmark to help track progress over the course of future evaluations.

[1] Reichheld, Frederick F. (December 2003). "One Number You Need to Grow". Harvard Business Review.



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Satisfaction Mean Scores by Classification Below 3.00 - Low | 3.00 to 3.59 - Marginal | 3.60 to 4.29 - Good | 4.30 & above - Excellent

	Overall Satisfaction	Understands My Needs and Requirements	Accessible to Customers	Responds to Requests Within an Acceptable Time Frame	Provides Effective Advice, Guidance	Facilitates Problem Resolution	Knowledgeable Staff	Helpful Staff	Effectively Uses Websites, Online Documentation	Moving in a Positive Direction
Academic/Faculty	3.00	3.00	4.00	4.00	4.00	4.00	4.00	4.00	3.00	3.00
Staff	4.00 (23)	3.96 (23)	4.23 (22)	4.23 (22)	4.26 (23)	4.04 (23)	4.18 (22)	4.36 (22)	3.59 (17)	4.10 (21)

Number of respondents in parenthesis: (n). The (n) is not shown when the number of respondents is fewer than five Blank cells: respondents did not provide an answer to the question.

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Satisfaction Mean Scores by Division and Classification Below 3.00 - Low | 3.00 to 3.59 - Marginal | 3.60 to 4.29 - Good | 4.30 & above - Excellent

		Overall Satisfaction	Understands My Needs and Requirements	Accessible to Customers	Responds to Requests Within an Acceptable Time Frame	Provides Effective Advice, Guidance	Facilitates Problem Resolution	Knowledgeable Staff	Helpful Staff	Effectively Uses Websites, Online Documentation	Moving in a Positive Direction
Academic Affairs	Academic/Faculty	3.00	3.00	4.00	4.00	4.00	4.00	4.00	4.00	3.00	3.00
	Staff	3.80 (5)	3.80 (5)	4.00	3.75	4.20 (5)	3.80 (5)	3.80 (5)	4.00	3.00	4.00
Finance and Administrative Services	Staff	3.92 (12)	3.83 (12)	4.33 (12)	4.33 (12)	4.17 (12)	3.92 (12)	4.18 (11)	4.42 (12)	3.40 (10)	4.00 (11)
Non-division Areas (e.g., CRUE, IPC, IPA, OIE, and Communications)	Staff	4.50	4.50	4.50	5.00	5.00	5.00	5.00	5.00	5.00	4.50
Student Affairs	Staff	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00
University Advancement	Staff	5.00	5.00	4.00	4.00	5.00	5.00	5.00	5.00	4.00	5.00

Number of respondents in parenthesis: (n). The (n) is not shown when the number of respondents is fewer than five. Blank cells: respondents did not provide an answer to the question.

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